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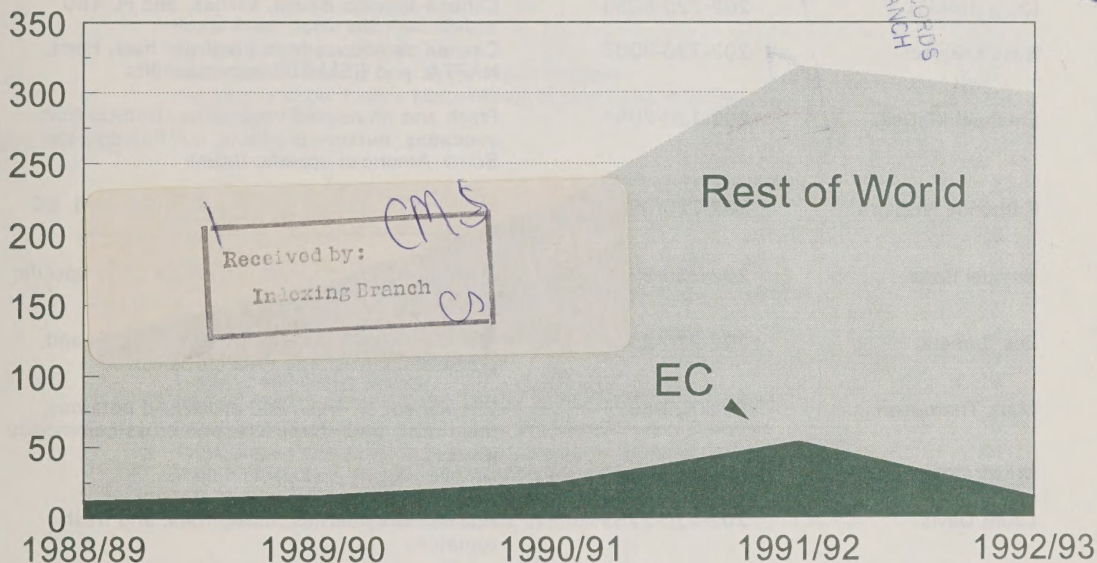
Circular Series
FHORT 11-93
November 1993

ILS

Horticultural Products Review

U.S. Apple Exports to Countries Other Than the EC Expanded in 1992/93

(\$ Millions)



Source: U.S. Bureau of the Census

Despite a total decline in value of 5 percent, U.S. apple exports continued to expand to most markets in marketing year 1992/93. This net decline was mostly due to a 74-percent drop in exports to the European Community, from \$53 million in 1991/92 to \$14 million in 1992/93. Most countries in the EC experienced unusually large crops in 1992/93, reducing import demand. For 1993/94, the EC crop is estimated to return to more normal levels. For details, see page 11.

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MARKETING

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Ted Goldammer	202-720-8498	Wine, brandy, and almonds
Jean Harman	202-720-0897	Fresh and canned pears, canned peaches, fresh cherries, honey, hops, and potatoes
Stacey Peckins	202-690-1341	Nursery products, avocados, pistachios, papaya, and canned tomatoes
Elise Pinkow	202-690-1341	Table grapes, concord grapes, peaches, pears, plums, and cranberries
Steve Shnitzler	202-720-8495	Walnuts, kiwifruit, ginseng, asparagus, tart cherries, and processed corn
Robert B. Tisch	202-720-0898	Citrus, raisins, and prunes

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Export Summary

U.S. exports of horticultural products in August 1993 totaled \$587 million, a healthy 16.5 percent above August 1992. Every export category except wine and canned/preserved fruit saw increases. The largest increases were in fresh citrus (up 43 percent), fresh vegetables (up 40 percent), and the miscellaneous category (up 32 percent). During the first 11 months (October to August) of fiscal 1993, the total value of U.S. horticultural exports was \$6.59 billion, 5 percent above the same period last year.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds,
 1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon, 1 hectoliter (hl.) =
 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
AUG 93

NAME		QUANTITY				VALUE (1,000 DOLLARS)					
GROUP	COMMODITY	CURR MO LAST YR	CURR MO CURR YR	YR TOTDTE LAST YR	YR TOTDTE CURR YR	LAST YR LAST YR	CURR MO CURR YR	CURR MO CURR YR	YR TOTDTE LAST YR	YR TOTDTE CURR YR	LAST YR
FR. FRUIT CITRUS	MT										
	GRAPEFRUIT	12,003	8,356	442,479	436,921	446,561	6,235	4,295	243,306	218,006	245,552
	LEMONS	7,589	7,627	122,684	120,644	131,718	6,009	8,819	103,633	90,595	110,821
	ORANGES INCL TMLPS	22,336	37,051	455,417	540,706	479,107	10,467	20,033	248,141	259,388	259,388
	OTHER CITRUS	22,336	37,051	455,417	540,706	479,107	10,467	20,033	248,141	259,388	259,388
	Subtotal:-----	42,457	53,344	1,045,319	1,117,334	1,082,376	23,468	33,532	616,868	565,001	637,801
FR. FRUIT NON-CIT	MT										
	APPLES	20,663	22,877	491,599	454,607	530,070	15,063	15,415	307,247	273,925	333,869
	AVOCADOS	468	970	6,744	13,593	6,945	671	903	9,019	13,573	9,360
	CHERRIES SWT & TRT	29,394	30,910	25,512	31,006	862	104,775	111,087	104,775	105,128	105,128
	GRAPES	26,488	25,667	168,688	128,976	218,374	28,136	32,388	183,902	160,746	228,295
	KIWI/FRUIT	81	33	7,466	8,297	4,484	154	59	14,353	11,980	14,385
	MELONS	31,700	38,436	171,481	177,347	189,266	10,521	12,415	62,342	67,153	69,605
	PAPAYA	632	522	7,830	10,026	8,389	105	972	12,938	13,083	13,937
	PEACHES & NCTRNS	14,392	14,437	65,281	54,847	71,411	10,659	10,879	53,841	50,859	58,600
	PEARS	7,312	7,308	109,153	88,108	119,375	4,317	4,256	63,787	54,035	69,858
	PLUMS/PRUNES	11,421	15,922	59,536	47,516	68,270	8,624	13,049	45,756	44,989	52,221
	STRAWBERRIES	3,416	4,988	43,162	41,123	46,879	8,058	8,555	75,824	68,828	85,941
	OTHER NON-CITRUS	6,784	10,316	45,420	57,774	71,146	1,116	52,396	47,532	58,135	58,135
	Subtotal:-----	125,403	141,865	1,207,677	1,092,614	1,348,624	98,094	109,531	986,184	917,786	1,099,340
CND/PRP FRUIT	MT										
	CHERRIES TRT CND	642	361	6,358	6,661	7,315	1,257	581	11,915	11,485	13,528
	FRUIT MIXTURES	2,497	3,187	29,369	32,321	33,574	2,415	3,798	32,649	36,372	36,262
	MARACHINO CHRY	439	458	3,944	3,944	3,778	1,088	1,088	11,977	8,177	8,177
	PEACHES CANNED	1,227	1,368	17,598	19,450	19,298	1,271	1,709	19,098	19,009	18,738
	PINEAPPLE CANNED	481	383	6,404	4,012	6,909	429	356	5,480	3,673	5,914
	FRT PRP/PRPS	6,869	4,860	56,691	56,691	62,956	7,429	6,956	68,446	68,446	68,446
	OTHER CANNED FR	4,640	2,941	37,670	29,888	39,668	3,711	6,753	36,862	28,443	39,141
	Subtotal:-----	16,798	13,557	157,738	152,637	173,351	17,712	15,782	176,342	176,160	193,558
DRIED FRUIT	MT										
	PRUNES, DRIED	7,762	6,668	83,082	78,941	90,972	11,393	13,878	120,198	125,340	131,721
	RAISINS DRIED	14,731	13,455	114,257	108,867	124,647	19,025	21,203	162,795	153,603	168,786
	OTHER DAIED FRUIT	7,953	1,497	17,932	23,341	23,341	4,159	3,695	48,963	43,570	53,392
	Subtotal:-----	24,479	21,529	219,250	205,500	244,180	35,125	39,220	329,916	329,132	367,910
FROZEN FRUIT	MT										
	BLUEBERRIES FZN	855	701	6,418	7,929	6,923	2,716	1,027	16,156	13,998	13,181
	STRAWBERRIES FZN	2,441	2,571	17,303	17,604	17,604	3,314	2,779	22,633	21,472	17,266
	OTHER FZN FRUIT	2,441	2,019	17,303	14,798	19,193	3,314	2,779	22,633	21,472	25,351
	Subtotal:-----	5,492	5,292	35,976	36,332	39,876	7,595	6,932	50,202	53,059	55,739
FRT&VEG JUICE (SSE) KL											
	GRAPEFRUIT JU CNG	5,134	3,515	55,195	57,551	59,350	2,898	1,982	34,662	35,073	37,391
	ORANGE JU NT CNG	25,054	37,006	60,892	84,714	39,388	9,952	2,203	136,739	130,550	147,235
	ORANGE JUICE CNG	25,054	37,006	60,892	84,714	39,388	9,952	2,203	136,739	130,550	147,235
	OTHER JUICES	30,205	29,435	362,276	332,094	394,724	18,721	18,069	205,958	196,092	223,707
	Subtotal:-----	71,665	78,561	917,267	799,590	859,930	37,596	40,865	430,584	425,319	467,121
VEGETABLES FR, CHLD	MT										
	ASPARAGUS, FR, CMTD	230	403	18,986	21,067	19,119	864	1,864	54,095	61,582	54,583
	BROCCOLI	2,286	5,085	85,272	98,709	89,098	1,907	3,507	53,037	66,277	55,881
	CAULIFLOWER	3,056	4,059	69,822	76,468	73,080	1,448	2,478	46,442	47,030	48,508
	CELERY	13,518	13,518	111,000	111,000	111,000	1,183	1,183	118,055	118,055	118,055
	LETTUCE, FR, CH.	13,518	15,314	285,860	294,880	301,927	6,895	6,895	118,241	144,580	126,990
	ONIONS, FR	10,951	28,850	137,600	162,799	156,657	3,959	9,475	49,867	64,913	55,764
	PEPPERS	11,848	12,861	144,823	154,990	154,328	6,913	8,128	113,018	125,543	118,604
	TOMATOES, FR, CH.	24,745	39,170	588,991	607,369	615,885	15,161	20,418	300,430	336,126	371,787
	OTHER VEG FR	12,716	11,710	1,524,261	1,576,227	1,608,938	40,066	55,979	817,554	942,364	863,190
	Subtotal:-----	127,116	111,710	1,524,261	1,576,227	1,608,938	40,066	55,979	817,554	942,364	863,190
VEGETABLES CANNED	MT										
	ATSPU & CHILI SA	1,465	2,345	21,409	21,580	23,237	1,113	1,867	16,774	16,865	18,147
	SWEET CORN CANNED	10,694	11,897	124,552	161,737	136,132	8,612	8,992	98,994	120,414	107,777
	TOMATO PASTE	4,653	4,415	62,087	63,012	66,600	4,052	8,073	52,611	50,554	57,699
	TOMATO SAUCE	18,518	20,630	175,598	210,719	193,293	20,711	24,276	225,199	256,322	246,111
	OTHER CANNED VEG.	41,555	48,798	439,604	520,372	482,952	40,423	47,757	446,233	505,447	487,988
	Subtotal:-----	72,831	83,075	724,550	814,418	772,118	71,911	83,685	730,630	814,418	772,118
FROZEN VEGETABLES	MT										
	FROZEN FRENCH FRY	16,336	19,251	174,164	193,467	190,112	11,561	13,445	122,871	136,912	134,442
	FZN SWT CORN	4,461	4,837	55,360	56,025	60,346	3,795	4,019	43,787	45,326	47,786
	OTHER POT FZN	1,446	1,632	13,559	16,750	15,109	1,344	1,502	12,337	13,528	13,530
	OTHER FZN VEG	6,677	4,708	61,839	54,931	66,734	5,103	4,643	59,078	52,058	64,044
	Subtotal:-----	28,322	30,426	304,923	321,175	332,302	21,805	23,611	238,075	248,036	259,746
DEHYD VEGETABLES	MT										
	GARLIC DEHY	586	839	7,491	6,873	8,025	1,515	1,926	17,664	16,664	18,961
	ONIONS DEHY	1,897	2,182	20,333	21,053	22,410	4,301	5,005	47,335	49,271	52,228
	POTATO DEHYD	3,805	5,974	39,683	30,928	42,771	3,089	3,202	34,245	31,565	36,910
	OTHER DEHY VEG.	4,892	6,410	30,053	30,053	32,773	2,866	4,044	26,866	44,914	44,914
	Subtotal:-----	8,182	8,407	96,889	88,912	105,721	11,331	13,999	139,387	142,057	153,014
TREE NUTS	MT										
	ALMOND SH/PRP	14,456	14,917	151,190	146,516	172,132	48,173	55,466	496,516	502,299	564,386
	ALMONDS UNSHLD	1,666	1,237	11,565	14,244	12,338	3,795	3,274	23,840	29,240	26,940
	PISTACHIO UNSHLD	960	1,111	9,111	9,111	9,111	1,111	1,111	9,111	9,111	9,111
	WALNUTS, SHLD	849	538	18,812	15,937	21,123	2,704	1,693	59,207	54,341	65,550
	WALNUTS UNSHLD	516	447	49,765	30,270	26,540	874	760	86,556	61,283	100,661
	OTHER NUTS	5,134	3,989	52,215	63,928	64,450	12,577	12,785	104,412	112,841	162,946
	Subtotal:-----	23,584	21,665	292,689	273,344	329,159	70,279	75,988	846,731	843,992	953,626
NURSERY PRODUCTS	NONE										
	CUT FLOWERS	0	0	0	0	0	2,539	3,195	30,373	34,331	32,902
	OTHER NURSERY	0	0	0	0	0	11,769	13,645	156,691	162,858	168,078
	Subtotal:-----	0	0	0	0	0	14,308	16,840	187,064	197,190	200,980
HOPS & PRODUCTS	MT										
	HOP EXTRACT	211	163	4,504	3,815	4,594	2,450	2,519	58,231	64,122	59,263
	HOP PELLETS	126	136	4,530	4,815	4,827	1,047	1,030	26,575	29,293	27,969
	HOPS, NSF	33	136	2,477	2,487	2,596	88	133	13,055	15,311	13,835
	Subtotal:-----	361	310	11,506	11,118	12,018	3,585	3,683	97,872	108,727	101,068
WINE	KL										
	GRAPE WINES	11,622	9,727	107,185	107,110	117,129	15,747	14,202	144,665	150,383	159,405
	OTHER WINE PRODUCTS	1,698	1,274	18,249	13,808	21,160	795	997	9,139	10,232	10,340
	Subtotal:-----	13,320	11,002	125,435	120,919	138,290	16,543	15,199	153,805	160,616	169,745
MISCELLANEOUS	KL										
	BEER & BEVERAGES	30,239	37,156	340,476	379,036	368,786	18,515	21,894	210,864	237,485	227,657
	EDIBLE PREPARATIONS	7,710	10,254	83,854	112,965	98,798	28,391	31,824	305,730	408,525	338,122
	POTATO CHIPS	2,967	3,728	30,688	44,050	34,280	7,253	10,187	79,177	108,589	88,032
	OTHER MISC.	0	0	0	0	0	14,778	15,893	164,667	194,322	179,847
	Subtotal:-----	40,917	51,140	455,019							

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
AUG 93

NAME	QUANTITY					VALUE (1,000 DOLLARS)				
	CURR MO LAST YR	CURR MO CURR YR	YR TDATE LAST YR	YR TDATE CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
GROUP & COMMODITY										
FRESH FRUIT	MT									
APPLES	3,338	5,055	129,898	115,347	133,940	2,254	3,118	79,461	68,896	81,176
AVOCADO	33	503	1,868	17,587	2,817	1,748	16,768	17,332	17,470	17,470
BANANA	277,485	329,934	3,157,681	3,239,498	3,432,626	81,312	88,955	925,502	925,520	1,008,489
CANTELOUPE	23	16	239,664	213,007	219,672	6	4	72,205	67,635	72,209
GRAPE	2	101	309,653	325,833	310,140	6	4	255,255	261,754	258,504
KIWI/FRUIT	1,009	2,640	17,989	22,915	20,170	273	2,243	14,788	14,788	14,788
MANGO	8,669	10,501	72,409	107,223	74,513	6,592	7,099	67,500	81,942	69,280
PEACH	326	101	54,381	41,777	54,848	243	90	31,292	31,488	34,679
PEAR	9	10	58,868	64,626	59,134	3	0	31,883	31,883	31,883
PINEAPPLE	8,611	11,071	113,690	114,860	121,734	3,145	4,293	40,067	42,705	43,232
STRAWBERRY	0	17	111,395	114,464	111,471	0	2	12,932	42,139	16,941
OTHER MELON	0	0	451,876	483,411	483,856	0	0	19,062	41,331	36,090
OTHER FRUIT	33,305	43,464	451,876	483,411	483,856	15,430	19,654	184,112	194,698	195,677
Subtotal:----	333,114	403,308	4,724,851	4,873,510	5,055,389	109,476	125,717	1,775,388	1,788,208	1,884,232
DRIED FRUIT	MT									
DRD APRICOT	200	688	6,889	10,360	7,670	500	1,658	14,588	23,427	16,435
DRD FIG & PASTE	127	865	8,880	8,079	9,221	232	610	12,363	10,401	12,620
OTHER DRD FRUIT	2,911	2,746	20,069	26,743	22,174	2,699	3,912	25,952	32,701	28,589
Subtotal:----	2,240	4,299	35,838	45,182	39,066	3,432	6,182	52,904	66,530	57,645
FROZEN FRUIT	MT									
FZN BLUEBERRIES	885	600	4,935	5,061	5,667	1,729	938	8,705	9,158	10,016
FZN FR	1,298	522	19,752	19,432	20,847	1,065	626	21,024	20,840	21,986
OTHER FZN FRUIT	2,607	2,878	25,720	30,084	27,999	3,133	3,248	29,610	31,902	32,072
Subtotal:----	4,791	4,001	50,408	54,579	54,514	5,928	4,813	59,340	61,901	64,075
CANNED/PRER FRUIT	MT									
CANNED APPLES	10,055	8,399	70,066	68,370	76,771	14,913	13,363	143,433	143,286	155,803
CANNED ORANGES	3,147	3,769	58,720	39,170	62,098	3,851	3,488	70,273	37,209	74,157
CANNED PEACH	205	1,261	18,693	31,381	20,877	109	764	12,054	14,449	13,502
CANNED PINEAPPLE	27,342	3,869	314,933	319,336	335,888	18,159	19,738	22,054	22,054	22,054
MIXED FRUIT	3,170	33,167	31,481	34,204	34,204	2,704	2,704	28,704	28,704	28,704
PREP/PRES FRUIT	5,047	4,955	53,173	53,199	57,779	5,946	5,465	60,945	61,031	61,031
OTHER CANNED FRUIT	1,238	1,634	14,932	19,824	18,178	1,687	2,438	14,588	14,588	14,588
Subtotal:----	51,021	57,618	588,646	575,864	631,786	48,545	50,052	579,773	538,362	622,229
FRUIT JUICE (SSE)	KL									
APPLE/PEAR JU	58,056	125,598	827,113	866,617	880,377	19,585	26,100	314,234	226,787	332,584
FCOJ	88,038	128,348	976,052	974,294	1,072,459	20,742	25,884	286,552	161,204	306,090
GRAPE JU	29,072	3,869	14,014	136,421	168,921	10,658	12,742	48,602	68,942	82,942
PINAP JU	20,045	32,016	330,405	321,350	351,293	3,923	8,836	87,836	92,836	92,836
OTHER FRUIT JU	10,631	13,343	128,193	138,524	135,538	5,473	6,488	76,275	69,544	81,072
Subtotal:----	207,844	312,696	2,404,779	2,436,978	2,608,604	62,660	69,655	817,020	579,883	874,681
FRESH VEGETABLES	MT									
GARLIC	2,335	7,732	17,919	23,626	18,753	1,507	3,583	18,021	20,623	18,679
ASPARAGUS	3,389	7,732	24,469	28,234	25,401	1,307	1,644	30,158	37,261	33,057
BELL PEPPER	2,391	3,899	81,135	117,915	83,939	4,457	5,014	84,864	123,593	89,726
CARROTS	4,044	3,253	31,697	34,174	36,165	2,438	1,898	49,841	47,595	50,628
CHILI PEPPER	2,386	3,951	172,831	237,695	174,881	1,070	1,453	68,841	84,350	69,892
CUCUMBER	3,443	6,493	186,790	208,951	191,941	1,152	4,126	122,113	100,317	114,368
POTATO, INCL SD	4,458	9,951	144,392	287,306	153,954	6,665	5,598	22,961	48,616	24,398
SQUASH	1,918	8,805	82,493	93,995	83,525	3,775	4,464	44,591	86,900	45,003
TOMATOES	13,195	15,500	247,502	265,541	267,390	7,216	8,687	136,943	141,431	148,556
OTHER FRESH VEGETAB	59,252	66,502	1,250,991	1,707,004	1,315,566	33,390	36,786	716,829	1,004,131	749,697
CANNED/DEHYD VEGET	MT									
CND ARTICHOKE	2,320	1,910	16,979	18,889	18,922	3,954	2,949	27,067	29,780	30,366
CANNED BAMBOO	3,361	3,361	49,323	50,613	50,613	9,512	9,512	94,512	94,512	94,512
CND MUSHROOMS	4,139	3,361	49,323	43,910	50,617	9,512	7,061	109,481	93,792	117,506
CND PIMIENTO	706	5,007	6,812	5,725	7,503	1,102	5,600	11,843	8,032	13,001
CND TOM	3,105	5,141	36,772	36,623	44,169	2,231	1,588	29,758	29,758	29,758
CANNED WATERCHESTNU	1,456	2,045	22,119	38,972	24,162	944	1,237	14,313	26,494	15,489
DRIED MUSHROOMS	114	121	6,601	5,802	7,271	1,457	1,223	29,090	33,400	30,240
DRIED TOMATOES	7,182	14,195	72,598	80,417	79,779	5,034	6,786	55,279	56,470	61,007
OTHER DEHYD VEGETAB	15,347	16,964	163,642	179,132	180,464	15,486	17,163	175,858	194,643	192,648
OTHER CND VEG	39,898	51,132	432,121	479,051	474,834	45,153	46,118	508,876	514,521	552,850
FROZEN VEGETABLES	MT									
BROCCOLI FZN	11,979	7,904	142,480	160,989	156,737	8,825	5,193	98,378	107,193	108,309
CAULIFLOWER FZN	205	923	17,532	20,533	19,096	2,164	673	14,296	14,586	15,391
POTATO FZN	5,261	8,997	79,234	16,247	85,276	6,627	5,923	41,791	37,937	89,302
OTHER FZN VEG	131,018	205,071	1,005,471	1,529,295	1,063,606	18,299	17,611	236,695	267,893	258,340
Subtotal:----	148,465	222,897	1,244,819	1,827,065	1,324,716	18,299	17,611	236,695	267,893	258,340
TREE NUTS	MT									
BRAZILS TOT	1,532	1,546	9,085	9,931	9,958	1,863	2,351	12,554	14,221	13,892
CASHEWS TOT	5,854	5,971	50,307	58,189	66,063	23,614	21,619	228,818	235,364	253,429
COCONUT	5,406	5,971	55,428	53,812	60,784	5,053	5,025	46,691	44,115	51,553
PECANS	1,133	926	13,234	19,603	14,438	4,040	6,805	43,064	85,620	46,131
OTHER NUTS	812	1,298	10,051	16,301	13,198	5,011	4,903	35,919	35,919	35,919
Subtotal:----	14,739	14,898	140,177	160,539	154,423	40,162	40,363	380,539	445,709	419,756
NURSERY PRODUCTS	M									
CARNATION	49,641	47,677	825,809	859,453	889,889	4,432	4,750	77,699	76,800	83,596
CHRISTMAS TREES	9,368	14,056	203,758	143,830	2,194	4,799	5,574	19,497	17,286	19,497
CHRYSANTHEMUMS	2,706	3,804	469,303	544,354	504,046	4,352	5,266	85,820	96,665	88,237
ROSES	100,181	109,326	185,049	188,284	281,547	10,831	12,505	20,029	23,436	31,528
TULIP BULBS	0	0	0	0	0	0	0	0	0	0
OTHER CUT FLRS	0	0	0	0	0	0	0	0	0	0
OTH NURS PROD	0	0	0	0	0	0	0	0	0	0
Subtotal:----	186,898	204,864	1,686,114	1,737,917	1,893,726	50,828	59,297	513,830	562,359	573,609
HOPS & PRODUCTS	MT									
HOPS & PELLETS	20	1	7,608	3,981	7,608	8	11	34,367	22,226	34,367
OTHER HOP PRODS	0	2	914	1,134	914	24	33	39,351	23,159	39,351
Subtotal:----	20	3	8,522	4,116	8,522	33	44	73,718	45,385	73,718
WINE	KL									
RED WINE	10,193	7,572	96,348	91,207	102,539	36,665	23,758	394,093	333,772	418,995
SPARKLING WINE	2,234	2,321	29,639	26,761	32,292	15,228	17,556	236,413	222,546	259,176
WHITE WINE	10,805	8,295	100,376	85,194	106,503	32,111	21,487	317,403	261,626	309,010
OTHER WN PROD	2,748	2,895	25,895	27,677	27,677	6,777	6,777	66,444	59,884	69,672
Subtotal:----	25,981	20,784	252,258	224,857	268,583	91,472	69,379	1,014,156	890,216	1,085,925
MISCELLANEOUS	KL									
BEER & BEVERAGES	93,025	106,426	946,908	1,015,665	1,032,714	0	93,394	90,138	811,843	863,711
OTHER MISC	0	0	0	0	0	0	0	0	0	0
Subtotal:----	93,025	106,426	946,908	1,015,665	1,032,714	0	93,394	90,138	811,843	863,711
Grand Total:										
								638,504	673,993	8,087,207
								8,249,307	8,700,893	

Marketing News and Opportunities

French canned sweet corn consumption is growing.

French consumption of canned sweet corn grew 8 percent in 1992, to 44,500 metric tons, net drained weight (NDW). While France is a net exporter, it is also an important importer. Imports make up about 15 percent of total consumption, and the overall trend is for increased imports.

Exports reached 44,069 tons in 1992, with 87 percent going to other EC markets. Imports dropped in 1992 to 6,253 tons, with most of the decline affecting imports from Italy and the United States. The major reason for the increase in the balance of trade is the relatively large crop harvested in 1991. Imports from Hungary and Thailand increased. (See tables below.) Very little frozen corn (under 100 tons) was imported in 1992.

In France, canned corn is consumed mostly by younger people, whose growing awareness of

the product increased sales. Consumers use this product, considered in France to be a delicacy, to add color in prepared dishes. Four different size cans are used in France; 1/4 size contains 140 grams NDW; 1/2 size contains 280 grams NDW; 1/1 size contains 560 grams NDW; and 3/1 size contains 1,680 grams NDW. Only a very small quantity of preserved sweet corn is sold in glass jars. Current retail prices are around FF6.70 to 8.75 for the 1/2 size (about \$1.15 to \$1.50).

Imports from non-EC countries are subject to a customs duty of 8 percent, plus a variable levy of approximately 15¢ per kilogram NDW. If the product is preserved with corn oil, there is also a levy on the oil in addition to the 8 percent customs duty of about 14¢ per net kilogram of finished product, or about 13¢ per liter of oil contained in the product. All canned corn sold in France, domestic or imported, is subject to a 5.5 percent value added tax. Product must be free of the amino acid, L. tryptophan.

**French Imports of Canned Sweet Corn
Quantity in Metric Tons**

Country	1988	1989	1990	1991	1992
Hungary	206	372	163	821	1,643
United States	4,091	2,598	6,320	4,033	1,570
Thailand	106	269	446	796	924
Italy	1,293	1,475	1,766	3,088	745
Israel	447	434	637	400	145
Other	1,166	1,430	1,960	1,297	1,226
Total	7,309	6,578	11,292	10,435	6,253

French Exports of Canned Sweet Corn Quantity in Metric Tons

Country	1988	1989	1990	1991	1992
Germany	6,337	7,581	8,413	10,266	14,588
United Kingdom	7,159	8,995	6,863	8,718	10,266
Italy	807	1,826	2,635	4,290	4,517
Belgium/Luxembourg	2,747	3,804	3,980	4,238	3,899
Spain	697	894	1,259	1,852	2,524
Switzerland	92	1,233	1,202	1,564	1,468
Other	2,463	2,635	3,667	5,702	6,807
Total	20,302	26,968	28,019	36,630	44,069

Source: Eurostat

The Indian food processing industry is rapidly reforming.

The food processing industry is one of the fastest growing sectors in the Indian economy. The Government of India (GOI) has taken several steps to facilitate the modernization of India's food processing industry. Import licenses are no longer required and duties have been lowered for many types of food processing equipment. Also, investment laws have been changed to direct the automatic approval of foreign investment up to 51 percent. In 1993, the GOI has cleared over 25 major investments. The ongoing reform process provides excellent opportunities for U.S. food processing equipment suppliers.

Because of inadequate food storage and processing facilities, India loses about 30 percent of its fruit and vegetable production each year. The GOI is spending \$100 million on infrastructure to help bring farmers and processors closer to food preservation and processing centers. The Indian food processing industry is growing at 20 percent per year, and many U.S. and other international companies are investing.

Final FY 1993 GSM-102 Commitments Have Been Made.

U.S. exporters registered sales of various horticultural products and commodities totaling \$3.6 million under the GSM-102 program during the fiscal year ending September 30, 1993. Coverage provided horticultural commodities has become an increasingly popular market development tool over the past several years. During FY 1993, allocations for these products amounted to \$20.75 million of the total \$4.59 billion. Table 1, below, shows that about 17 percent of total program allocations were utilized. Moreover, registrations of horticultural sales made during FY 1993 were all destined for Mexico, which was the largest recipient of GSM-102 program resources, both in aggregate and for horticultural commodities.

The lack of activity from other targeted markets probably relates to several factors, including the newness of the program. Expanded use of the GSM-102 program is anticipated in FY 1994 as more U.S. shippers and their customers become better acquainted with the program's benefits. Table 2, below, lists the current status of GSM-102 allocations for FY 1994.

**Table 1. FINAL FY 1993 GSM-102 Credit
Guarantee Coverage 1/**

Country/ Commodity	Announced Allocations FY 1993 (\$1,000)	Exporter Applications Approved (\$1,000)	Balance
Colombia			
Dried fruits	500	0	500
Tree nuts	500	0	500
Indonesia			
Potatoes 2/	750	0	750
Mexico			
Almonds	1,000	300	700
Fresh fruits 3/	2,000	1,000	1,000
Hops	10,000	2,300	7,700
Tunisia			
Almonds	500	0	500
Raisins	500	0	500
Venezuela			
Fresh fruits 4/	5,000	0	5,000

1/ Coverage through 9/30/93.

2/ Cut & frozen for french fries.

3/ Apples, pears, plums, peaches, nectarines, and strawberries.

4/ Apples, pears, plums, grapes, cherries, and peaches.

**Table 2. FY 1994 GSM-102 Credit
Guarantee Coverage 1/**

Country/ Commodity	Announced Allocations FY 1994 (\$1,000)	Exporter Applications Approved (\$1,000)	Balance
Colombia			
Fresh fruits 2/	500	0	500
Tree nuts	500	0	500
Mexico			
Almonds	1,000	0	1,000
Fresh fruits 3/	1,000	0	1,000
Hops	2,000	0	2,000
Tunisia			
Almonds/Walnuts	500	0	500
Raisins	500	0	500

1/ Coverage through 10/22/93.

2/ Apples, pears, plums, peaches, nectarines, strawberries.

3/ Apples, pears, plums, grapes, cherries, and peaches.

World Trade Situation and Policy Updates

U.S. horticultural exports continue to increase as Japanese and European markets pick up steam.

Total U.S. horticultural exports in August increased 16.5 percent over August 1992, bringing total horticultural exports for fiscal year 1993-to-date up 5 percent. Mexico, Hong Kong, Taiwan, and Korea have been the best performing markets, with steady increases each

month this year greater than 10 percent, and with August increases over 30 percent. The traditional markets for U.S. horticultural products also fared well. Exports to Japan in August also increased dramatically, up 41 percent over August 1992. The European Community may be pulling out of their slump as exports in August had a double-digit increase (up 11.5 percent), and total exports are nearly even with last year's record.

TOTAL U.S. HORTICULTURAL EXPORTS BY COUNTRY (VALUE IN \$MILLIONS)

	Sept 91 - Aug 92	Sept 92 - Aug 93	AUG 1992 EXPORT	AUG 1993 EXPORT	% change FY93/92	% change Aug 93/92
CANADA	\$2,053	\$2,153	\$171	\$173	4.9%	0.9%
EC 12	\$1,217	\$1,206	\$104	\$115	-0.8%	11.5%
JAPAN	\$1,194	\$1,166	\$77	\$109	-2.3%	41.0%
GERMANY	\$309	\$336	\$31	\$34	8.7%	12.1%
MEXICO	\$252	\$313	\$19	\$25	24.2%	33.4%
HONG KONG	\$242	\$293	\$23	\$33	21.0%	41.7%
UNITED KINGDOM	\$291	\$278	\$27	\$28	-4.7%	1.5%
TAIWAN	\$218	\$244	\$16	\$24	11.6%	49.4%
NETHERLANDS	\$168	\$170	\$15	\$19	1.1%	30.5%
FRANCE	\$147	\$155	\$10	\$13	5.6%	25.6%
KOREA	\$104	\$131	\$7	\$12	25.9%	70.9%
OTHERS	\$995	\$1,081	\$86	\$95	8.6%	10.1%
WORLD	\$6,275	\$6,586	\$504	\$586	5.0%	16.5%

On August 4, Mexico established reference prices for a number of products that are susceptible to under-invoicing when imported.

On October 4, Mexico amended the resolution to include apples. If an importer's declared price is less than the reference price the importer may either 1) pay the duty corresponding to the higher reference price, 2) post a bond or other guarantee to cover the difference in payable duty between the reference price and the actual invoice price, or 3) petition the Secretariat of Finance and Public Credit to be exempt from paying duty corresponding to the published

reference price and pay only upon the invoice price. This new policy will be in force for the next 12 months, subject to review at the end of this time. The estimated prices by size and variety are:

Product	Red Delicious	Golden Delicious	Granny Smith	Rome Beauty
	(Dollars/42 Pound Box)			
Size 72	\$13.75	14.67	14.54	11.00
Size 80	12.98	14.31	14.54	11.00
Size 88	12.88	14.11	14.54	11.00
Size 100	11.31	12.56	13.42	9.50
Size 113	10.92	11.86	12.00	9.50
Size 125	10.81	11.22	11.92	n/a
Size 138	10.69	10.61	n/a	n/a

On October 7, the Guatemalan Congress passed a bill that would prohibit the import and sale of apples, which are predominantly sourced from the United States.

The Congress cited sufficient domestic production and a national emergency to protect local producers as the main reasons for the legislation. The legislation still requires the President's signature and would not become law until published in the official diary of Guatemala, about 10 days later. In addition to blocking new imports, sources report approximately \$100,000 worth of imported apples currently in cold storage which, under this new legislation, would not be allowed to be sold. The United States has protested these actions. As part of Guatemala's GATT accession package, it has until July 1994 to eliminate its existing import permit requirement. However, the prohibition of retail sales in Guatemala of apples already legally imported appears to violate the GATT. Guatemala is a promising market for U.S. apples, with shipments valued at \$380,000 in marketing year 1992/93.

Turkey's fresh table grape exports rose 32 percent from 1991 to 1992, reaching 16,170 tons.

Increased shipments to Germany, Austria, and Saudi Arabia spurred the export expansion. Turkish fresh table grape exports are forecast at 16,000 tons in 1993.

TURKISH FRESH GRAPE EXPORTS (Metric Tons)

DESTINATION	1991	1992
Germany	6,631	7,859
Austria	2,728	3,617
Saudi Arabia	991	2,668
Poland 1/	509	--
United Kingdom	239	329
Kuwait	232	843
Others	893	854
Total	12,223	16,170

1/ Exports to Poland included with Others in 1992.

Northern Hemisphere apple and pear production in 1993/94 is forecast at 18 million metric tons--a lower, more normal level, from an apparent world-wide bumper year in 1992/93. This is good news for U.S. producers, who felt the resulting effects of last year's reduced demand and lower prices, especially in exports to the European Community. In 1993/94, U.S. exports are forecast up to 500,000 tons--benefiting from reduced phytosanitary barriers in Mexico and the European Community, as well as continued growth in Asian markets.

Northern Hemisphere

Apple production in selected Northern Hemisphere countries for 1993/94 is forecast at 18 million tons, down 12 percent from the bumper crops of 1992/93. Pear production is also forecast to decline 11 percent from last year to nearly 4.5 million tons. The production decreases for both fruits appear to cover most Northern Hemisphere countries, while the European Community is expected to register the largest declines--resulting in more normal production levels.

The European Community's apple and pear crops are forecast down 20 percent and 17 percent, respectively. Reports from most major producing countries classify this year's crop as "normal," as opposed to last year's large harvest and the weather-damaged crop of 1991/92. This will be welcome news to many Southern Hemisphere countries who depend on the EC as a major off-season market. The EC's imports are forecast to increase 5 percent for apples, and 8 percent for pears over 1992/93.

The U.S. apple crop is forecast at 4.8 million tons, slightly below 1992/93, due to summer drought in the Eastern States. Pear production is forecast to increase slightly over 1992/93 to 848,000 tons. U.S. exports of apples and pears should show a modest rebound from the reduced levels resulting from lower shipments to the EC in 1992/93. The 1993/94 forecasts for U.S. exports of apples and pears are 500,000 tons and 113,000 tons, respectively. Exports of both fruits should increase to Mexico due to increased

import demand and newly agreed upon phytosanitary requirements. Exports to the EC should also increase due to reduced crops in the EC and relaxed phytosanitary restrictions for Italy and Spain. Before the new EC-wide phytosanitary rules were adopted by Spain in June 1993, U.S. imports were only allowed from the states of Washington and Oregon, and only under special cold-treatment procedures. Only Southern Hemisphere countries had access to Italy's market before the new regime.

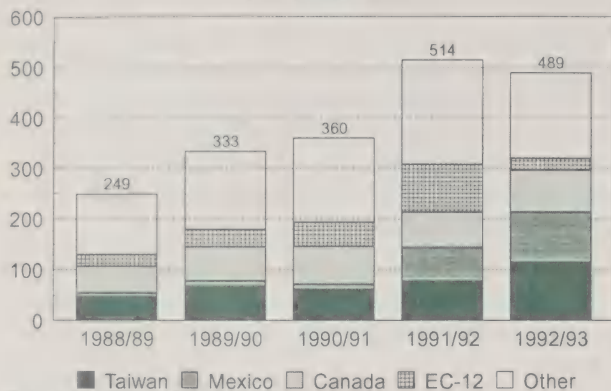
Canada's apple production is forecast down nearly 10 percent to 470,000 tons, due to highly variable weather conditions across the country. The United States is by far the largest export market for Canada, with sales depending on U.S. production patterns.

Hungary's apple production continues to decline, with the 1993/94 forecast for only 600,000 tons, down 10 percent from 1992/93 and 30 percent from 1991/92. A large percentage of apple orchards in Hungary are over 25 years old and will soon be out of commercial production. Many of these orchards are not being replaced due to a current lack of investment in Hungarian agriculture. Exports are following the production decline, and are forecast to fall 5 percent from 1992/93 after the 57 percent drop from 1991/92. Hungary's major apple markets are Austria, Russia, the Czech Republic, and Slovakia.

Turkey's production of apples and pears is forecast to remain stable during 1993/94 at 2

U.S. Apple Exports Increase to Taiwan & Mexico

(1,000 Metric Tons)



Source: U.S. Bureau of the Census

million tons and 410,000 tons, respectively. The majority of both crops are consumed domestically. Apple exports during 1992/93 were significantly lower than the year before, largely because of the glutted world market, but also because of the elimination of the export subsidy. Turkey's major export markets include Saudi Arabia, Jordan, and Libya.

Southern Hemisphere

Forecasts for the 1993/94 Southern Hemisphere crop will be available in March 1994. The updated production estimates for the 1992/93 marketing year are 3.04 million tons for apples and 943,436 ton for pears, an increase of 1 percent and 4 percent, respectively, from the March forecast. While production was good, marketing year 1992/93 was difficult for many Southern Hemisphere producers and exporters because of the large stocks of fruit in the EC and the United States, which dampened prices.

Argentina appears to be the Southern Hemisphere country most affected by the large world-wide apple glut, with 1992/93 exports dropping over 40 percent from the previous year.

New Zealand managed to increase its exports 12 percent to 234,025 tons in 1992/93. Most of

this growth was to Singapore, Hong Kong, Malaysia, and Mexico. New Zealand also became the first major apple producing country to gain access to the Japanese market, through the establishment of an export protocol. Limited shipments are expected to begin to Japan during the 1993/94 season.

South Africa handled the tight world apple market by increasing domestic sales 24 percent, helping to make up for a 17-percent decline in exports. However, the increased domestic sales were at much lower prices than normal sales to the EC,

reducing earnings to producers by 30 percent. Pear exports fared better during the tight world market, increasing 15 percent over 1991/92.

Apple production in Chile remained high at 840,000 tons in 1992/93. Chile's exports are estimated to be down 100,000 tons to 340,000 tons in 1992/93, due equally to the world apple glut and to the EC's countervailing duties against Chilean apples. Chile submitted a case against the EC at the GATT meeting in July -- claiming that the duties were damaging to Chilean exports and that the EC was applying duties in order to protect European producers. A GATT panel is expected to convene in November to hear the case. The drop in exports to the EC, combined with a significant drop in average prices world-wide, made marketing year 1993 the worst in the last 15 for Chilean apple growers and exporters. Pear production in 1992/93 is estimated at 210,000 tons, a slight decrease from the March estimate, but a 15-percent increase over 1991/92. Pear exports fared well in 1992/93, increasing 13 percent from the previous year.

(Kelly Flowers, 202-720-4620)

**APPLES: SUPPLY & DISTRIBUTION IN SELECTED
MAJOR PRODUCING/TRADING COUNTRIES
(Metric Tons)**

Country/ Mktg Yr 1/	Total Production	Commercial Production	Imports	Supply/ Utilization	Exports	Domestic Consumption	Processed	With- drawals
N O R T H E R N H E M I S P H E R E C O U N T R I E S								
EUROPEAN COMMUNITY (EC)								
Belgium-Luxembourg								
1991/92	138,975	138,575	158,504	297,479	66,416	203,430	27,600	33
1992/93	492,070	488,820	120,000	612,070	200,000	221,218	98,420	92,432
1993/94	452,300	450,500	135,000	587,300	200,000	221,840	90,460	75,000
Denmark								
1991/92	55,000	25,000	38,953	93,953	2,608	76,000	15,000	345
1992/93	83,000	43,000	30,000	113,000	3,000	84,500	25,000	500
1993/94	80,000	40,000	40,000	120,000	3,000	91,500	25,000	500
France								
1991/92	1,235,900	1,161,700	151,600	1,387,500	501,000	776,500	110,000	0
1992/93	2,312,900	2,174,100	77,300	2,390,200	610,000	795,200	150,000	835,000
1993/94	2,051,000	1,927,900	80,000	2,131,000	640,000	911,000	180,000	400,000
Germany								
1991/92	1,164,755	597,269	903,255	2,068,010	64,032	1,650,712	353,266	0
1992/93	2,700,000	1,100,000	755,000	3,455,000	40,000	1,803,250	1,554,750	57,000
1993/94	1,800,000	1,000,000	800,000	2,600,000	40,000	1,605,000	895,000	60,000
Greece								
1991/92	179,988	179,988	17,693	197,681	3,108	165,440	3,000	26,133
1992/93	340,000	340,000	5,000	345,000	5,500	197,500	1,000	141,000
1993/94	300,000	300,000	5,000	305,000	3,000	180,500	1,500	120,000
Italy								
1991/92	1,868,800	1,830,170	87,000	1,955,800	418,400	1,150,000	378,000	9,400
1992/93	2,368,000	2,320,000	45,000	2,413,000	350,000	1,364,000	439,000	260,000
1993/94	1,834,000	1,794,000	75,000	1,909,000	270,000	1,263,000	370,000	6,000
Netherlands								
1991/92	223,000	201,000	270,678	493,678	225,339	180,769	87,078	492
1992/93	575,000	505,000	220,000	795,000	220,000	391,375	80,115	103,510
1993/94	512,000	462,000	200,000	712,000	250,000	350,000	80,000	32,000
Spain								
1991/92	516,800	496,100	215,000	731,800	12,900	574,300	144,600	0
1992/93	1,026,900	985,800	85,000	1,111,900	11,000	738,200	218,500	144,200
1993/94	868,400	833,700	80,000	948,400	11,000	705,400	192,000	40,000
United Kingdom								
1991/92	285,600	285,600	425,096	710,696	49,649	629,800	30,366	881
1992/93	337,000	337,000	463,117	800,117	57,290	673,497	37,070	32,260
1993/94	314,000	314,000	480,000	794,000	53,380	677,800	40,820	22,000
SUBTOTAL: EUROPEAN COMMUNITY								
1991/92	5,668,818	4,915,402	2,267,779	7,936,597	1,343,452	5,406,951	1,148,910	37,284
1992/93	10,234,870	8,293,720	1,800,417	12,035,287	1,496,790	6,268,740	2,603,855	1,665,902
1993/94	8,211,700	7,122,100	1,895,000	10,106,700	1,470,380	6,006,040	1,874,780	755,500
OTHER NORTHERN HEMISPHERE COUNTRIES								
Austria 2/								
1991/92	243,200	128,000	14,000	257,200	11,900	242,300	3,000	0
1992/93	232,500	110,400	4,400	236,900	4,100	229,800	3,000	0
1993/94	295,700	150,700	4,000	299,700	23,700	270,000	6,000	0
Canada								
1991/92	513,230	513,230	83,909	597,139	91,660	333,506	171,973	0
1992/93	521,087	521,087	97,475	618,562	73,795	319,767	225,000	0
1993/94	470,000	470,000	100,000	570,000	65,000	310,000	195,000	0
Hungary								
1991/92	859,000	446,700	0	859,000	470,000	215,000	174,000	0
1992/93	666,000	340,000	0	666,000	210,000	210,000	246,000	0
1993/94	600,000	325,000	0	600,000	200,000	200,000	200,000	0
Japan								
1991/92	760,300	695,400	80	760,380	1,100	439,280	320,000	0
1992/93	1,039,000	956,600	70	1,039,070	1,520	819,550	218,000	0
1993/94	1,027,000	945,900	1,000	1,028,000	1,500	811,500	215,000	0
Mexico								
1991/92	550,000	480,000	70,000	620,000	0	362,000	258,000	0
1992/93	580,000	500,000	100,000	680,000	0	440,000	240,000	0
1993/94	490,000	420,000	130,000	620,000	0	420,000	200,000	0

Country/ Mktg Yr 1/	Total Production	Commercial Production	Imports	Supply/ Utilization	Exports	Domestic Consumption	Processed	With- drawals
Norway								
1991/92	50,797	20,607	30,283	81,080	0	54,538	6,600	19,942
1992/93	45,017	14,837	42,789	87,806	0	71,441	2,000	14,365
1993/94	50,222	19,888	40,000	90,222	0	65,930	6,050	18,242
Sweden								
1991/92	54,100	14,100	87,720	141,820	540	134,280	7,000	0
1992/93	71,680	26,680	85,000	156,680	1,780	147,900	7,000	0
1993/94	80,000	30,000	80,000	160,000	1,500	151,500	7,000	0
Taiwan								
1991/92	16,889	16,889	96,974	113,863	144	113,719	0	0
1992/93	12,624	12,624	114,877	127,501	0	127,501	0	0
1993/94	18,000	18,000	109,926	127,926	0	127,926	0	0
Turkey								
1991/92	1,900,000	1,900,000	0	1,900,000	86,353	1,718,647	95,000	0
1992/93	2,100,000	2,100,000	0	2,100,000	45,549	1,949,451	105,000	0
1993/94	2,000,000	2,000,000	0	2,000,000	50,000	1,850,000	100,000	0
United States								
1991/92	4,412,900	4,412,900	136,045	4,548,945	513,988	2,134,493	1,900,464	0
1992/93	4,862,300	4,862,300	110,401	4,972,701	489,346	2,286,922	2,196,433	0
1993/94	4,768,400	4,768,400	110,000	4,878,400	500,000	2,248,400	2,130,000	0
SUBTOTAL: OTHER NORTHERN HEMISPHERE COUNTRIES								
1991/92	9,360,416	8,627,826	519,011	9,879,427	1,175,685	5,747,763	2,936,037	19,942
1992/93	10,130,208	9,444,528	555,012	10,685,220	826,090	6,602,332	3,242,433	14,365
1993/94	9,799,322	9,147,888	574,926	10,374,248	841,700	6,455,256	3,059,050	18,242
SUBTOTAL: NORTHERN HEMISPHERE COUNTRIES								
1991/92	15,029,234	13,543,228	2,786,790	17,816,024	2,519,137	11,154,714	4,084,947	57,226
1992/93	20,365,078	17,738,248	2,355,429	22,720,507	2,322,880	12,871,072	5,846,288	1,680,267
1993/94	18,011,022	16,269,988	2,469,926	20,480,948	2,312,080	12,461,296	4,933,830	773,742
S O U T H E R N H E M I S P H E R E C O U N T R I E S								
Argentina								
1991/92	1,043,000	1,043,000	0	1,043,000	194,890	238,000	610,110	0
1992/93	800,000	800,000	0	800,000	120,000	160,000	520,000	0
Australia								
1991/92	316,000	316,000	0	316,000	35,742	168,258	112,000	0
1992/93	330,000	330,000	0	330,000	35,000	183,000	112,000	0
Chile								
1991/92	840,000	830,000	0	840,000	418,000	70,000	352,000	0
1992/93	850,000	840,000	0	850,000	340,000	140,000	370,000	0
New Zealand								
1991/92	443,400	394,013	352	443,752	208,107	46,576	189,069	0
1992/93	460,330	410,330	500	460,830	234,025	49,921	176,884	0
South Africa, Republic of								
1991/92	604,802	604,802	0	604,802	256,984	176,953	170,865	0
1992/93	597,772	597,772	0	597,772	213,120	219,965	164,687	0
SUBTOTAL: SOUTHERN HEMISPHERE COUNTRIES								
1991/92	3,247,202	3,187,815	352	3,247,554	1,113,723	699,787	1,434,044	0
1992/93	3,038,102	2,978,102	500	3,038,602	942,145	752,886	1,343,571	0
W O R L D T O T A L 3/								
1991/92	18,276,436	16,731,043	2,787,142	21,063,578	3,632,860	11,854,501	5,518,991	57,226
1992/93	23,403,180	20,716,350	2,355,929	25,759,109	3,265,025	13,623,958	7,189,859	1,680,267
1993/94	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

1/ Data for Northern Hemisphere countries are for a July/June marketing year except Mexico and France which are August/July. In the Southern Hemisphere the marketing year begins on January 1 of the second year indicated, except for Chile where the year starts on February of the second year indicated, and New Zealand where the year starts in October of the first year indicated.

2/ Does not include apples produced exclusively for processing.

3/ World total for 1993/94 not available until January 1993.

**PEARS: SUPPLY & DISTRIBUTION IN SELECTED
MAJOR PRODUCING/TRADING COUNTRIES
(Metric Tons)**

Country/ Mktg Yr 1/	Total Production	Commercial Production	Imports	Supply/ Utilization	Exports	Domestic Consumption	Processed	With- drawals
NORTHERN HEMISPHERE COUNTRIES								
EUROPEAN COMMUNITY								
Belgium-Luxembourg								
1991/92	67,980	67,890	21,814	89,794	49,455	36,997	3,000	342
1992/93	112,292	111,817	15,000	127,292	69,000	50,854	5,650	1,788
1993/94	123,394	122,899	12,000	135,394	77,000	50,194	6,200	2,000
Denmark								
1991/92	5,700	3,700	9,039	14,739	103	14,600	0	36
1992/93	8,000	6,000	8,000	16,000	200	15,750	0	50
1993/94	8,200	6,200	9,000	17,200	200	16,950	0	50
France								
1991/92	224,000	210,600	106,300	330,300	72,900	227,400	30,000	0
1992/93	396,500	372,700	69,100	465,600	98,400	280,200	50,000	37,000
1993/94	227,000	213,400	100,000	327,000	60,000	232,000	30,000	5,000
Germany								
1991/92	225,281	16,591	211,764	437,045	6,488	390,677	39,880	0
1992/93	645,000	45,000	200,000	845,000	3,000	334,669	507,000	331
1993/94	645,000	45,000	200,000	845,000	3,000	334,700	507,000	300
Greece								
1991/92	64,116	64,116	4,792	68,908	942	56,689	11,000	277
1992/93	88,056	88,056	2,000	90,056	750	75,306	12,000	2,000
1993/94	80,000	80,000	3,000	83,000	1,000	72,000	10,000	0
Italy								
1991/92	770,500	705,800	52,600	823,100	92,400	646,700	84,000	0
1992/93	1,264,000	1,184,000	80,000	1,344,000	120,000	922,000	130,000	172,000
1993/94	930,000	870,000	100,000	1,030,000	100,000	840,000	90,000	0
Netherlands								
1991/92	96,000	86,000	42,758	138,758	102,927	30,986	4,411	434
1992/93	101,000	90,000	20,000	121,000	60,000	54,857	4,000	2,143
1993/94	150,000	135,000	20,000	170,000	110,000	55,000	4,000	1,000
Spain								
1991/92	387,300	371,800	44,400	431,700	35,100	373,600	23,000	0
1992/93	601,500	577,400	20,000	621,500	37,000	539,800	25,000	19,700
1993/94	480,700	461,500	25,000	505,700	35,000	445,700	25,000	0
United Kingdom								
1991/92	38,100	38,100	91,870	129,970	3,216	125,901	762	91
1992/93	25,900	25,900	110,151	136,051	1,895	133,450	648	58
1993/94	39,400	39,400	96,000	135,400	3,325	131,188	788	99
SUBTOTAL : EUROPEAN COMMUNITY								
1991/92	1,878,977	1,564,597	585,337	2,464,314	363,531	1,903,550	196,053	1,180
1992/93	3,242,248	2,500,873	524,251	3,766,499	390,245	2,406,886	734,298	235,070
1993/94	2,683,694	1,973,399	565,000	3,248,694	389,525	2,177,732	672,988	8,449
OTHER NORTHERN HEMISPHERE COUNTRIES								
Austria 2/								
1991/92	36,200	7,700	14,100	50,300	0	50,300	0	0
1992/93	35,900	6,400	21,100	57,000	0	57,000	0	0
1993/94	44,000	8,900	11,000	55,000	0	55,000	0	0
Canada								
1991/92	18,440	18,440	46,754	65,194	130	60,564	4,500	0
1992/93	22,705	22,705	49,023	71,728	252	66,476	5,000	0
1993/94	18,000	18,000	54,000	72,000	150	67,850	4,000	0
Japan								
1991/92	434,500	401,200	20	434,520	8,000	425,920	600	0
1992/93	429,100	396,500	0	429,100	6,900	421,700	500	0
1993/94	421,600	389,400	0	421,600	500	420,600	500	0
Mexico								
1991/92	30,000	25,000	35,000	65,000	0	62,500	2,500	0
1992/93	32,000	26,000	36,000	68,000	0	65,600	2,400	0
1993/94	32,500	26,500	38,000	70,500	0	68,000	2,500	0

**PEARS: SUPPLY & DISTRIBUTION IN SELECTED
MAJOR PRODUCING/TRADING COUNTRIES
(Metric Tons)**

Country/ Mktg Yr 1/	Total Production	Commercial Production	Imports	Supply/ Utilization	Exports	Domestic Consumption	Processed	With- drawals
Norway								
1991/92	4,087	2,376	10,722	14,809	0	13,025	0	1,784
1992/93	4,656	2,917	12,398	17,054	0	14,439	460	2,155
1993/94	3,909	2,147	13,500	17,409	0	14,860	0	2,549
Sweden								
1991/92	7,620	2,020	31,370	38,990	270	38,720	0	0
1992/93	9,430	2,930	29,000	38,430	200	38,230	0	0
1993/94	10,300	3,300	27,900	38,200	200	38,000	0	0
Turkey								
1991/92	403,000	403,000	0	403,000	6,401	376,449	20,150	0
1992/93	420,000	420,000	0	420,000	6,712	392,288	21,000	0
1993/94	410,000	410,000	0	410,000	7,000	382,500	20,500	0
United States								
1991/92	819,733	819,733	59,204	878,937	114,721	364,283	399,933	0
1992/93	840,145	840,145	64,772	904,917	100,354	369,867	434,696	0
1993/94	848,500	848,500	60,000	908,500	113,000	362,500	433,000	0
SUBTOTAL: OTHER NORTHERN HEMISPHERE COUNTRIES								
1991/92	1,753,580	1,679,469	197,170	1,950,750	129,522	1,391,761	427,683	1,784
1992/93	1,793,936	1,717,597	212,293	2,006,229	114,418	1,425,600	464,056	2,155
1993/94	1,788,809	1,706,747	204,400	1,993,209	120,850	1,409,310	460,500	2,549
SUBTOTAL: NORTHERN HEMISPHERE COUNTRIES								
1991/92	3,632,557	3,244,066	782,507	4,415,064	493,053	3,295,311	623,736	2,964
1992/93	5,036,184	4,218,470	736,544	5,772,728	504,663	3,832,486	1,198,354	237,225
1993/94	4,472,503	3,680,146	769,400	5,241,903	510,375	3,587,042	1,133,488	10,998
SOUTHERN HEMISPHERE COUNTRIES								
Argentina								
1991/92	386,500	386,500	0	386,500	168,200	100,000	118,300	0
1992/93	285,000	285,000	0	285,000	145,000	80,000	60,000	0
Australia								
1991/92	167,000	167,000	160	167,160	37,000	36,160	94,000	0
1992/93	169,000	169,000	170	169,170	36,000	49,170	84,000	0
Chile								
1991/92	182,000	180,000	0	182,000	133,000	43,000	6,000	0
1992/93	210,000	208,000	0	210,000	150,000	49,000	11,000	0
New Zealand								
1991/92	17,619	11,618	279	17,898	2,424	12,310	3,164	0
1992/93	18,526	12,026	300	18,826	2,683	13,275	2,868	0
South Africa, Republic of								
1991/92	235,005	235,005	0	235,005	100,485	38,055	96,465	0
1992/93	260,910	260,910	0	260,910	115,305	40,995	104,610	0
SUBTOTAL: SOUTHERN HEMISPHERE COUNTRIES								
1991/92	988,124	980,123	439	988,563	441,109	229,525	317,929	0
1992/93	943,436	934,936	470	943,906	448,988	232,440	262,478	0
WORLD TOTAL 3/								
1991/92	4,620,681	4,224,189	782,946	5,403,627	934,162	3,524,836	941,665	2,964
1992/93	5,979,620	5,153,406	737,014	6,716,634	953,651	4,064,926	1,460,832	237,225
1993/94	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

1/ Data for Northern Hemisphere countries are for a July/June marketing year except Mexico and France which are August/July. In the Southern Hemisphere the marketing year begins on January 1 of the second year indicated, except for Chile where the year starts on February of the second year indicated, and New Zealand where the year starts in October of the first year indicated.

2/ Does not include apples produced exclusively for processing.

3/ World total for 1993/94 not available until January 1993.

Table grape exports from surveyed countries in 1993 are forecast to rise almost 6 percent to 1.6 million metric tons. French, Greek, Italian, Mexican, Chilean and South African exports are all predicted to expand. In anticipation of strong sales in the final months of 1993, U.S. table grape exports for this year are forecast to increase to 201,000 tons, 6 percent above 1992 levels.

The 1993 forecast for foreign table grape production is 4.2 million tons, unchanged from 1992. However, table grape exports from surveyed countries are forecast to rise to 1.6 million metric tons, almost 6 percent above last year.

France

French table grape imports have risen steadily over the past 15 years, currently accounting for about 70 percent of domestic consumption. In 1992, imports dropped slightly due to smaller household demand. France purchased 5 percent fewer table grapes from Italy and 8 percent fewer from Spain compared with 1991 levels. In contrast, imports from southern hemisphere countries rose 24 percent to 13,100 tons, representing 8 percent of total grape imports.

In the context of the EC's reform of its phytosanitary regime, France dropped its seasonal ban on table grape imports from most third countries, including the United States, which ran from July 1 through January 31. U.S. exporters can now ship table grapes to France at any time during the year as long as the product meets the new Community-wide phytosanitary requirements.

French consumers are not familiar with the table grape varieties grown in the United States. In general, the French prefer white, big-sized table grapes. Italia, a white variety imported from Italy, is the major variety consumed. Muscat de Hambourg, produced in southeastern France, is the leading black variety consumed.

Greece

Greek fresh grape exports, including sultaninas, totaled 106,881 tons in 1992. For 1993, exports are forecast to rise slightly to 110,000 tons.

The war in the former Yugoslavia reportedly has constrained Greek table grape exports to other EC countries. Yugoslavia used to be a major transportation route for Greek product to the rest of Europe. Since the outbreak of the war, Greek traders have had to re-route their shipments, and the higher freight costs have raised the price of Greek product. The EC has provided a subsidy to offset these costs at least partially.

Italy

Table grape output in Italy, the world's largest producer, is forecast at 1.7 million tons in 1993, down 2 percent, due to dry weather during the growing season. In 1992, Italian exports of table grapes expanded 11 percent to 513,840 tons, due to the large crop and lower prices.

Japan

Japanese table grape production in 1993 is forecast at 279,300 tons. Domestic production nearly satisfies Japan's table grape demand. Japan does not export fresh grapes; product not consumed fresh is processed.

Japanese table grape imports in 1993 are forecast at 8,000 tons, up about 4 percent from 1992. Most imports occur late in the domestic season or during the off-season. Chile is Japan's largest foreign supplier.

The United States is the largest in-season supplier of the Japanese market. However,

Japanese imports of U.S. table grapes have been on a downward trend in recent years, falling to 3,044 tons in 1992. The value of imports of grapes from the United States has not declined to the same degree as volume, reflecting a shift in the product U.S. exporters supply to the Japanese market. Higher-value grape varieties such as Red Globe account for a greater share of imports from the United States, taking the place of lower-priced and less popular varieties such as Emperor.

Competition for U.S. product in the Japanese import market comes primarily from Taiwan. However, due to problems with med fly, Japan took steps earlier this fall to block table grape imports from Taiwan. This has created a potential import gap of about 500 tons of Kyoho and Muscat varieties.

JAPANESE IMPORTS OF FRESH GRAPES (Metric Tons)

ORIGIN	1990	1991	1992	YTD1993
Chile	7,196	2,873	4,010	4,170
United States	4,499	4,106	3,044	599
Taiwan	217	471	626	260
Other	128	118	52	50
TOTAL	12,040	7,568	7,732	5,079

SOURCE: Customs Bureau, Ministry of Finance.

NOTE: 1993 data covers January to June 1993.

Mexico

The use of pre-cooling, packing and cold storage have paid off for Mexican table grape producers. High quality grapes have found an excellent market among high income consumers in Mexico and in the United States. Lower quality, bulk grapes continue to be sold to lower income consumers and into the processing sector during the harvest season. Although the 1993 crop was smaller than in 1992 and quality was better, prices for fresh grapes have fallen due to the presence of other competitively-priced fruit, e.g. apples and pears, on the market.

Almost all Mexican table grape exports are destined for the United States. Chile, which has a free trade agreement with Mexico, is Mexico's major foreign supplier of table grapes.

Distributors in the major wholesale markets of Mexico are the main importers of table grapes. Distributors sell to the large supermarkets and chain stores, as well as to hotels and restaurants.

Spain

Production in 1993 in Spain, Europe's second largest table grape producer, is forecast to decline 8 percent, to 396,300 tons. Spanish table grape exports in 1993 are forecast at 115,000 tons, down slightly from 123,300 tons in 1992.

Spain's export season for table grapes runs from July to February. Most shipments of table grapes, primarily the Ohanes, Aledo and Napoleon varieties, are made in the October-December period. Spain's traditional foreign markets are France, Germany and the United Kingdom. Effective July 1, the EC export subsidy for shipments of Spanish table grapes outside the EC is 4.84 ECU/100 kg., or 921 pesetas (approximately \$7.10).

The reform of the EC's phytosanitary regime in 1993 resulted in the liberalization of table grape imports into Spain. However, due to its large domestic production and long season, Spain offers few opportunities for exports from Northern Hemisphere producing countries. Chile appears to be the only country in position to take advantage of the improvement in market access.

Chile

Table grape output in Chile is forecast at 855,000 tons, an 8-percent increase from last season due to excellent weather during the growing season and additional planted area coming into bearing. Beginning with 1992, Chilean statistics for table grape production include table grapes destined for wine production.

Chilean fresh grape exports are forecast to increase almost 4 percent to 436,000 tons in 1993. Generally high quality and stricter quality

U.S. Grape Exports Expand to All Markets Except Canada

\$ Millions



	1988	1989	1990	1991	1992
Canada	113	108	125	123	105
Rest of World	13	14	19	23	22
EC-12	9	10	14	14	15
Asia	43	50	58	59	65

Source: U.S. Department of Commerce and
Statistics Canada.

control are factors boosting Chile's export prospects. Chile is diversifying its export markets for table grapes, lessening its dependence on the U.S. market. In 1992, the United States took 64 percent of total Chilean grape exports, down from 69 percent in 1991. Preliminary data suggest that share will drop to around 55 percent in 1993.

United States

An official estimate of U.S. table grape production will not be available until January 1994. U.S. table grape exports are forecast to rise 6 percent in 1993 to 201,000 tons. In 1992, the early harvest limited the amount of product available for export late in the year. This year's crop is maturing later, and exports are expected to perform well for the remainder of the year.

(Katie Nishiura, 202-720-0911)

**TABLE GRAPES: PRODUCTION, IMPORTS & EXPORTS
IN SELECTED COUNTRIES
(Metric Tons)**

COUNTRY/ YEAR 1/	PRODUCTION	IMPORTS	EXPORTS
N O R T H E R N H E M I S P H E R E			
France			
1991	70,400	162,900	11,100
1992	79,800	156,900	13,300
1993	107,200	150,000	25,000
Greece			
1991	312,936	211	109,298
1992	313,517	233	106,881
1993	330,000	250	110,000
Italy			
1991	1,410,790	11,390	461,090
1992	1,678,000	11,515	513,840
1993	1,650,000	10,000	550,000
Japan			
1991	270,600	7,600	0
1992	276,100	7,700	0
1993	279,300	8,000	0
Mexico			
1991	345,000	4,000	45,000
1992	285,000	13,600	42,000
1993	270,000	23,000	50,000
Spain			
1991	461,600	2,900	115,900
1992	428,900	4,100	123,300
1993	396,300	4,500	115,000
United States 2/			
1991	726,110	332,475	200,327
1992	700,320	316,919	189,831
1993	N/A	321,000	201,000
SUBTOTAL			
1991	3,597,436	521,476	942,715
1992	3,761,637	510,967	989,152
1993	N/A	516,750	1,051,000
=====			
S O U T H E R N H E M I S P H E R E			
Argentina			
1991	160,000	0	11,663
1992	170,000	0	9,000
1993	130,000	0	7,000
Chile			
1991	640,000	0	423,000
1992	795,000	0	420,000
1993	855,000	0	436,000
South Africa			
1991	112,212	0	65,313
1992	126,995	0	77,495
1993	138,780	0	85,280
SUBTOTAL			
1991	912,212	0	499,976
1992	1,091,995	0	506,495
1993	1,123,780	0	528,280
=====			
T O T A L W O R L D			
1991	4,509,648	521,476	1,442,691
1992	4,853,632	510,967	1,495,647
1993	N/A	526,750	1,579,280

1/ Calendar year for all countries except Chile, for which the year begins in the previous December (i.e., December 1992 for the "1993" year). All data for 1993 are forecasts.

2/ 1993 production data for the United States are not available until January 1994. U.S. export data include substantial quantities that are re-exported. U.S. trade data for 1989 and 1990 have been revised as follows: 1989 imports = 280,723 tons; 1989 exports = 191,887 tons; 1990 imports = 373,553 tons; 1990 exports = 205,562.

Record World Walnut Crop Spurs Export Increase

A record world walnut crop of 529,300 tons, inshell basis, is forecast for 1993/94. Led by increased exports by China, world walnut exports are forecast at 172,500 tons, about 3 percent higher than 1992. U.S. walnut exports should recover slightly from 1992/93 levels as a result of increased production.

Walnut production for 1993/94 in the 6 countries surveyed is forecast at 529,300 tons, inshell basis, up 9 percent from last season. The 3 major producers, the United States, China and France, are expected to harvest significantly larger crops. If the forecast is realized, production in 1993/94 will be 5 percent greater than the previous record set in 1987/88. World walnut exports are forecast to increase 3 percent, primarily due to an 11 percent increase in Chinese exports.

China

Chinese walnut production is expected to increase for the third consecutive year. Output during 1993/94 is forecast at 175,000 tons, up 7 percent from last season. The upturn in the walnut sector is attributable in large part to the Ministry of Forestry's afforestation program, and the introduction in 1988 of a new variety that begins bearing within 2 to 3 years and achieves maximum yields in 15 to 20 years. Rapid growth in walnut production is expected to continue well into the next century.

Strong domestic demand and rising export levels have boosted prices at both the farmgate and retail levels. Rising prices in 1992 contributed to poor crop quality, as farmers harvested their crops prematurely and rushed them to market.

In China, the October through December post-harvest season is devoted to the procurement and processing of the product. Growers are free to sell to the highest bidder. County-level supply and marketing co-ops still procure most of the crop, though competition for product from other buyers is increasing. After the procurement of inshell nuts, the walnuts are bleached if sold

inshell, or hand cracked and graded by color and size if sold shelled. Most nuts enter the retail market without packaging, and consumers purchase both shelled and inshell product in bulk. Walnuts are popular snacks, and are used as an ingredient in bakery products.

Exporters, primarily the China Native Products Import and Export Corporation (TUHSU), purchase product either directly from growers or from the co-ops. TUHSU's aggressive marketing has resulted in steady increases in Chinese walnut exports in recent years. Sales of shelled walnuts to traditional markets in Australia, Germany and the United Kingdom all registered strong gains in 1992. Export growth is expected to continue in 1993/94.

China lacks adequate storage facilities to carry walnut stocks over from one year to the next. Therefore, it must sell all product either domestically or abroad by the early summer.

France

In France, walnut production in 1993/94 is expected to remain at the 1992/93 level of 25,000 tons. French walnut consumption increased in 1992/93 to 19,300 tons, as domestic production recovered from the frost-reduced level of 1991/92. Consumption is forecast to hold steady in 1993/94. The major part of domestic walnut sales consist of inshell walnuts; French walnut kernel sales average about 4,000 tons, inshell basis, per year.

Walnut imports fell substantially and exports rose in 1992/93 as a result of the recovery in domestic production. French walnut exports in 1993/94 are forecast at 13,000, about equal to

last year. The recent depreciation of the franc relative to the deutsche mark may bolster the competitiveness of French product in Germany, France's largest market for inshell nuts.

India

Following the record crop in 1992/93, India's walnut production is forecast to decline 17 percent in 1993/94 to 19,500 tons. The downturn is due to the normal "off-year" bearing pattern and a spring hail storm that damaged the walnut crops in the State of Jammu and Kashmir.

Reportedly, crop quality is excellent, with few incidences of pest or disease problems during the season. In addition, kernel weight and shell color are expected to be much better in 1993/94 than the past few seasons.

Domestic consumption of walnuts is forecast to grow slightly from 8,200 tons in 1992/93 to 8,500 tons in 1993/94. One factor that limited consumption in 1992/93 was the early arrival of the Diwali festival in October instead of November 1992, which meant that only limited supplies of walnuts were available for gift giving, and some festival demand shifted to cashews and almonds. Weaker demand in combination with ample supply put downward pressure over the course of the marketing year on domestic wholesale prices, which fell from 65 rupees/kg. (\$1.04/lb.) in August 1992 to about 50 rupees/kg. (\$0.73/lb.) by August 1993.

Indian walnut exports are forecast at 12,000 tons in 1993/94, off from 1992/93 exports of 14,500 tons. The United Kingdom, Germany and the Netherlands are India's major markets.

Most Indian exports are of hand-cracked walnut kernels. In 1992/93, exporters began packing kernels in nitrogen-flushed vacuum pack pouches of 10 to 15 lbs. Vacuum packaging extended the shelf life of the nuts from 4 months to 7 months. These vacuum packed nuts commanded a premium of over \$200/MT in 1992/93.

Effective March 1, 1993, the Indian rupee was made fully convertible at official exchange rates. Full convertibility has given Indian traders greater incentive to export, since foreign exchange

earnings can now be converted into more rupees than before. Previously, exporters could exchange only 60 percent of foreign currency earnings into rupees at market rates. The remaining 40 percent of foreign exchange earnings had to be converted into rupees at the lower, official Reserve Bank of India exchange rate.

Italy

Preliminary assessments indicate that Italy will harvest 15,000 tons of walnuts in 1993/94, down approximately one-third from last season. The reduction is due to unseasonably cold spring weather coupled with the normal cyclical downturn. Planted and harvested area, estimated at 6,000 and 5,500 hectares, respectively, continues to decline as trees age and little replanting is done. In general, Italy's walnut trees are old and only marginally productive - a situation that is not expected to change in the near future.

Italian imports of walnuts, primarily inshell product, are forecast to reach 12,000 tons in 1993/94. In 1992/93, Italian walnut imports dipped to 7,000 tons due to the large domestic crop and the sharp devaluation of the lira, which caused the price of imports from the United States to rise.

Italy is not a major walnut exporter. Italian inshell walnut exports receive an EC export subsidy for shipments to third countries of 303,321 lire/MT (approximately \$190).

Turkey

Walnut production in 1993/94 is forecast at 68,000 tons, up 3 percent from 1992/93. In recent years, attractive grower prices and strong demand for wood by the domestic furniture industry have stimulated plantings of walnut trees. Some of this expansion has been at the expense of apples and other traditional crops like hazelnuts.

United States

Based on objective production survey data, U.S. walnut output for 1993/94 is forecast at 226,800 tons, up 23 percent from last year's "off-year" crop, but 3 percent below the record crop of 235,000 tons in 1991/92. The average nut set per tree is reported to be 29 percent higher than last year, tempered by blight and sunburn damage.

U.S. walnut exports slumped in 1992/93 to 83,594 tons, as the short crop and the devaluation of some EC member country currencies raised the price of U.S. product and cut into sales in those markets. Recession in major European markets also dampened demand for U.S. walnuts.

The 1993/94 export forecast is 84,500 tons, slightly higher than last year. U.S. walnut prices may decline as a result of the larger U.S. crop, however, sluggish economies and disadvantageous exchange rates in major markets are likely to continue to act as limiting factors on U.S. export expansion. In addition, U.S. product may face greater price competition with Chinese product than last year.

U.S. walnut imports, mostly from China, rose to 6,315 tons in 1992/93, due to the short crop. Imports are expected to return to a more normal level in the current year.

(Katie Nishiura, 202-720-0911)

WALNUTS: PRODUCTION, SUPPLY & DISTRIBUTION [Metric Tons]

Country/ Year	Beginning Stocks	Production	Imports	TOTAL SUPPLY	Exports	Domestic Consumption	Ending Stocks	TOTAL DISTRIBUTION
China								
1991/92	0	151,644	100	151,744	38,265	113,479	0	151,744
1992/93	0	164,000	70	164,070	54,000	110,070	0	164,070
1993/94	0	175,000	80	175,080	60,000	115,080	0	175,080
France								
1991/92	0	16,600	12,400	29,000	12,000	17,000	0	29,000
1992/93	0	25,000	7,300	32,300	13,000	19,300	0	32,300
1993/94	0	25,000	7,300	32,300	13,000	19,300	0	32,300
India								
1991/92	1,180	18,000	0	19,180	10,690	8,000	490	19,180
1992/93	490	23,500	0	23,990	14,500	8,200	1,290	23,990
1993/94	1,290	19,500	0	20,790	12,000	8,500	290	20,790
Italy								
1991/92	3,000	12,000	12,990	27,990	1,894	25,596	500	27,990
1992/93	500	22,000	7,000	29,500	1,000	27,000	1,500	29,500
1993/94	1,500	15,000	12,000	28,500	1,000	27,000	500	28,500
Turkey								
1991/92	4,000	67,000	43	71,043	3,266	64,277	3,500	71,043
1992/93	3,500	66,000	500	70,000	2,000	65,000	3,000	70,000
1993/94	3,000	68,000	500	71,500	2,000	66,000	3,500	71,500
United States 2/								
1991/92	53,445	234,960	53	288,458	98,147	129,505	60,806	288,458
1992/93	60,806	184,160	6,315	251,281	83,594	126,559	41,128	251,281
1993/94	41,128	226,800	100	268,028	84,500	128,000	55,528	268,028
TOTAL								
1991/92	61,625	500,204	25,586	587,415	164,262	357,857	65,296	587,415
1992/93	65,296	484,660	21,185	571,141	168,094	356,129	46,918	571,141
1993/94	46,918	529,300	19,980	596,198	172,500	363,880	59,818	596,198

1/ Marketing Years: August-July for the United States; September-August for Italy and Turkey; October-September for China, France and India.

2/U.S. export data are from the Census Bureau.

246 The Empire Apple Finds a Niche Market In the United Kingdom

What is the Empire?

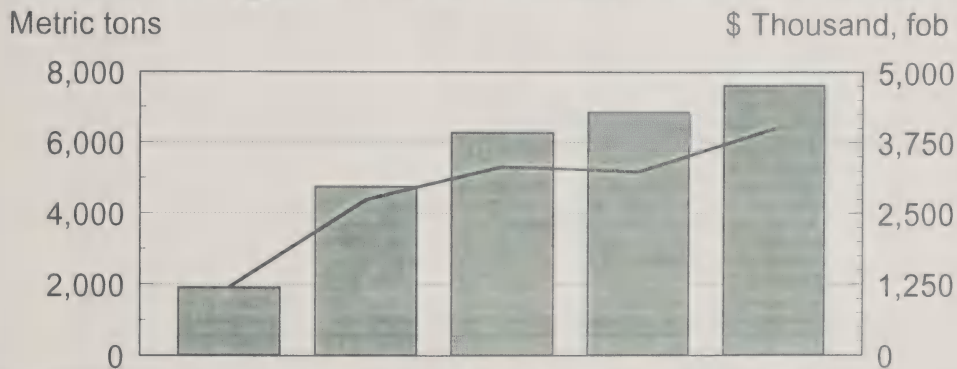
Close to 30 years ago the Empire apple was developed at Cornell University in Ithaca, New York. The Empire is a cross between the McIntosh and Red Delicious varieties. This combination produces a sweet and crunchy apple. It is mostly red but can be considered bi-colored. Empires are only grown in North America. Production is concentrated in New York, Michigan and Ontario, Canada. Last year's U.S. production was 57,153 metric tons, according to the Michigan Apple Committee.

The Empire finds a niche market in the United Kingdom

Empires first landed on British soil just under 10 years ago. Initially, it was featured in the multiples (chain-stores) as a "new" bi-colored variety. At that time, new bi-colored varieties were only available during the summer months and supplied by Southern Hemisphere countries.

Empires have continued to be successful as an "upscale" apple in the United Kingdom. Consumers are attracted to its flavorful, tangible

U.S. Exports of Empire Apples to the United Kingdom Continue Their Ascent



	1989/90	1990/91	1991/92	1992/93	1993/94
\$ Thousand —	1,200	2,750	3,330	3,240	4,000
Metric Tons ■	1,905	4,763	6,287	6,858	7,620

Note: 1993/94 figure is a forecast.

Source: Michigan Apple Committee.

taste; crisp and crunchy texture; and its round, shiny, deep red appearance and thin skin.

The British typically purchase apples weekly and consume them as snacks or dessert or pack them with their lunch. Apples are popular with children and people on-the-go because they can be eaten out-of-hand. Consumers are well aware of the nutritional value of apples.

Currently, the "Big 5" multiples have just under 40 percent market share of the total retail food sector. In 1991 all multiples accounted for 50 percent of the fresh produce trade, and are projected to account for 80 percent by 1995. Targeting the multiples was an excellent way for U.S. Empires to enter the very competitive U.K. market.

Competition is stiff

The multiples exert their control in the marketplace to get the best quality product, increase their market share, and to make a profit. They also impose very stringent requirements on produce items. In addition, they typically market apples and other produce under their own "in-house" labels. Shelf-space is then rationed according to the profitability of each item.

Most multiples feature eight to ten varieties of apples in their stores. As new varieties emerge, older, more traditional varieties are forced out. While Empire was a unique, Northern Hemisphere bi-color apple 8 years ago, it now faces competition from other bi-colors, such as Galas, Braeburns, Fujis and other new varieties, which are now produced in the Northern Hemisphere.

Where do we go from here?

U.S. Empires penetrated into four major multiples last season. This is up from three the previous year. Since their introduction, U.S. Empire exports to the United Kingdom have expanded every year. In 1992/93, volume increased only slightly and the unit value was lower. Last season was extremely difficult market to sell in (Europe's bumper crop flooded the market with apples, which depressed prices; and the exchange rate was unfavorable for U.S. exports). Empire sales to the U.K. totaled \$3.2 million last year.

U.S. Empires have come a long way in the last few years in establishing a foothold in the U.K. market. There are still doors to open. New importers are eager to carry Empires as they vie to supply the multiples. In addition, many consumers are still unaware of the Empire apple. New York and Michigan growers, under the umbrella of the International Apple Institute's U.S. Apple Export Council, will utilize MPP funds to promote Empires this season.

Retail consumer events will be coordinated with other trade activities to build consumer and trade awareness for U.S. Empire apples. Consumers will be exposed to the unique flavor of the Empire during in-store sampling. This activity along with other promotional events should create impulse buying. The ultimate promotional goal will be to move from aided recall of the Empire variety to top-of-mind awareness.

(Laura Davis, 202-720-2252)

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
AUGUST 93

COMMODITY AND COUNTRY REGION	QUANTITY					VALUE (1,000 DOLLARS)				
	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FRESH FRUIT										
FR. APPLES(JUL) MT										
TAIWAN	4,641	5,476	7,141	7,610	113,733	2,806	3,558	4,642	4,825	75,230
MEXICO	3,356	4,893	11,047	16,924	99,364	1,596	2,686	4,958	9,058	49,551
CANADA	6,484	4,913	10,597	5,313	83,289	6,096	4,190	10,739	7,738	55,335
HONG KONG	1,362	2,570	4,320	5,697	47,234	759	1,606	2,974	3,617	27,788
OTHER	4,821	5,126	12,538	10,431	145,925	3,808	3,456	9,554	6,847	92,820
Subtotal:-----	20,664	22,877	46,243	49,976	489,346	15,063	15,415	32,237	32,085	300,700
FR. PEARS(JUL) MT										
MEXICO	5,098	4,663	8,283	6,991	34,899	3,135	2,879	5,317	4,727	25,100
CANADA	1,553	2,548	4,130	4,263	34,222	710	1,316	1,883	2,253	17,370
TAIWAN	25	0	61	43	6,157	30	0	37	0	4,145
EC 12	0	0	0	0	5,790	0	0	0	0	21
OTHER	637	97	1,030	147	19,289	442	62	697	95	11,673
Subtotal:-----	7,312	7,308	13,474	11,445	100,358	4,317	4,257	7,935	7,096	60,944
APRICOTS(MAY) MT										
CANADA	14	121	2,990	2,911	3,091	10	137	3,366	3,895	3,508
MEXICO	40	639	466	810	497	26	502	362	649	394
EC 12	0	0	463	309	464	0	0	1,259	949	1,263
UNITED KINGDOM	125	0	125	125	124	0	0	766	766	1,718
OTHER	175	118	358	227	440	210	135	483	321	630
Subtotal:-----	229	879	4,277	4,257	4,492	246	773	5,469	5,813	5,794
FR. CHERRIES(MAY) MT										
JAPAN	0	0	12,144	12,416	12,162	0	0	61,981	77,224	61,991
CANADA	0	255	9,520	6,160	9,607	0	389	17,896	13,221	18,106
EC 12	0	86	3,109	1,891	3,221	0	375	10,464	6,893	11,520
UNITED KINGDOM	79	0	1,414	7,233	344	0	0	6,641	4,680	6,609
HONG KONG	0	0	2,535	1,816	2,553	0	0	5,633	5,494	5,643
TAIWAN	29	5	2,063	2,033	2,082	59	11	4,106	4,557	4,211
OTHER	1	39	593	758	1,073	4	87	3,240	2,580	3,361
Subtotal:-----	30	384	30,363	25,074	30,998	63	863	103,400	109,969	104,852
PEACH-NECTRN(MAY) MT										
CANADA	11,004	9,532	47,452	41,171	51,461	8,557	7,355	39,541	38,900	44,175
MEXICO	1,798	2,107	4,148	3,969	1,375	1,436	1,384	3,301	4,357	3,114
TAIWAN	807	1,417	4,961	3,437	5,476	730	1,469	4,793	3,471	5,178
OTHER	784	1,277	3,142	3,286	3,779	660	1,087	2,832	3,097	3,409
Subtotal:-----	14,393	14,437	59,697	50,989	69,686	10,660	10,880	49,001	47,009	57,610
PLUM-PRUNES(MAY) MT										
CANADA	5,902	6,031	20,808	18,373	25,485	4,533	4,927	16,797	19,242	20,756
TAIWAN	1,620	4,602	17,819	11,292	21,848	1,201	3,921	12,164	10,058	15,071
HONG KONG	1,158	2,969	7,073	7,519	8,470	344	3,960	12,345	13,609	13,609
EC 12	1,334	374	3,627	865	5,771	854	269	2,840	1,130	4,574
UNITED KINGDOM	1,149	374	3,058	796	5,154	774	269	2,531	1,023	4,172
OTHER	1,367	1,946	3,894	4,035	6,115	1,073	1,414	3,109	3,251	4,845
Subtotal:-----	11,421	15,922	53,227	41,788	67,689	8,624	13,049	40,269	39,869	51,855
FR. AVOCADOS(OCT) MT										
CANADA	320	664	3,441	4,673	3,608	425	535	4,039	3,976	4,281
JAPAN	207	29	2,203	2,213	1,186	212	196	3,134	3,301	3,114
EC 12	16	81	1,043	2,255	1,059	50	132	1,557	5,615	1,624
FRANCE	0	20	514	2,829	514	0	27	635	2,725	635
UNITED KINGDOM	36	16	417	1,850	418	50	25	657	2,083	1,933
OTHER	3	19	58	502	75	10	25	89	682	121
Subtotal:-----	469	971	6,745	13,593	6,946	671	903	9,019	13,573	9,360
FR. KIWI FRUIT(OCT) MT										
CANADA	82	30	3,244	3,327	3,263	155	49	5,720	4,213	5,752
JAPAN	0	0	1,498	2,249	1,498	0	0	3,142	4,224	3,142
TAIWAN	0	0	1,421	3,554	1,421	0	0	3,341	5,702	3,341
KOREA, REPUBLIC	0	0	503	536	503	0	11	1,040	792	1,040
MEXICO	0	0	412	281	412	0	0	731	657	731
OTHER	0	0	386	350	386	0	0	731	657	731
Subtotal:-----	82	34	7,466	8,297	7,485	155	60	14,354	11,980	14,386
FRESH GRAPES(MAY) MT										
CANADA	14,830	12,945	38,638	34,165	104,410	14,274	16,090	41,126	46,339	103,958
HONG KONG	4,508	4,330	7,246	5,455	19,431	4,580	5,120	7,629	6,445	21,566
TAIWAN	1,522	2,423	2,988	1,923	14,944	1,798	3,345	4,464	4,899	14,999
OTHER	5,628	5,970	15,214	13,263	48,367	7,834	8,657	22,772	19,671	62,401
Subtotal:-----	26,488	25,668	64,087	55,596	187,152	28,137	32,388	74,904	75,919	204,124
FR. STRAWBRIS(JAN) MT										
CANADA	1,921	2,984	31,433	30,756	35,539	3,479	3,688	42,577	41,354	50,006
JAPAN	456	493	1,433	1,433	63,961	3,722	3,688	7,938	2,967	11,593
EC 12	651	670	1,593	1,758	3,578	3,246	3,558	7,438	8,512	18,357
UNITED KINGDOM	242	252	1,809	1,067	2,499	688	507	5,117	7,566	4,040
OTHER	488	985	2,462	2,722	3,309	360	628	3,835	5,171	4,776
Subtotal:-----	3,416	4,988	38,213	36,667	46,386	8,058	8,555	61,789	56,004	84,731
FR. ORNG INC TMPL(NOV) MT										
CANADA	7,431	6,572	152,727	197,447	170,992	2,934	3,624	74,673	94,385	82,750
JAPAN	157	732	157,831	151,624	166,214	4,136	10,849	36,827	38,989	37,364
HONG KONG	5,388	9,112	80,468	112,542	97,028	2,502	4,256	44,093	53,007	51,737
OTHER	1,851	2,636	58,105	56,696	60,982	896	1,312	32,545	28,119	34,116
Subtotal:-----	22,336	37,051	449,130	518,310	495,215	10,468	20,034	244,138	254,500	265,966
FR. GRAPFRIT(SEP) MT										
JAPAN	8,488	5,233	253,666	222,775	253,666	4,342	2,525	140,732	108,744	140,732
EC 12	108	26	108,281	116,865	108,281	97	41	58,149	61,288	58,149
CANADA	2,678	2,448	58,260	51,444	63,260	1,459	1,459	36,962	34,612	36,962
FRANCE	98	8	53,096	51,050	53,096	29	16	28,593	25,344	28,593
NETHERLANDS	730	650	29,395	29,021	29,395	33	16	15,716	14,005	15,716
OTHER	0	0	31,619	31,619	31,619	337	29	12,619	12,619	12,619
Subtotal:-----	12,004	8,357	459,181	441,003	459,181	6,235	4,286	252,527	220,253	252,527
FR. TANGERINES(NOV) MT										
CANADA	42	0	9,137	8,309	9,558	49	0	8,808	7,247	9,232
EC 12	0	0	2,059	648	2,059	0	0	1,958	506	1,958
UNITED KINGDOM	0	0	1,051	1,773	1,051	0	0	1,159	135	1,159
NETHERLANDS	0	0	627	280	627	0	0	515	219	515
OTHER	0	0	328	180	328	0	0	765	254	765
Subtotal:-----	42	0	11,525	9,137	11,946	49	0	11,532	8,008	11,956

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
AUGUST 93

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)							
COUNTRY	REGION	CURR	MO	CURR	MO	YR	YR	LAST	CURR	MO	CURR	MO	YR	YR	LAST
		LAST	YR	LAST	YR	LAST	YR	LAST	LAST	YR	LAST	YR	LAST	YR	LAST
CANNED FRUIT															
CND PEACH&NECT (JUN)	MT														
JAPAN		88	233	564	1,322	5,812	110	239	623	1,512	6,391				
CANADA		163	208	376	676	2,691	183	249	684	1,749	7,219				
TAIWAN		301	173	901	708	2,460	280	110	778	620	2,106				
MEXICO		112	171	251	288	1,775	84	120	196	215	1,421				
HONG KONG		67	258	540	546	1,467	36	73	431	503	1,804				
OTHER		497	326	931	1,357	5,611	396	323	812	1,212	5,033				
Subtotal:-----		1,227	1,369	3,562	4,897	19,815	1,089	1,272	3,128	4,810	18,967				
CND PEARS (JUN)															
CANADA	MT	41	11	303	274	1,508	47	80	312	300	1,579				
EC 12		441	0	469	14	709	530	0	554	62	886				
JAPAN		26	0	41	45	506	29	0	36	66	555				
UNITED KINGDOM		295	0	295	0	466	403	0	403	0	1,662				
MEXICO		18	60	33	82	321	16	49	28	83	310				
OTHER		80	61	237	122	861	44	63	177	104	740				
Subtotal:-----		606	202	1,083	536	3,905	666	192	1,107	563	4,071				
CND PNEAPL (JAN)															
JAPAN	MT	223	218	2,101	795	2,742	198	198	1,603	757	2,237				
CANADA		95	67	1,386	950	2,099	85	69	1,227	940	1,813				
MEXICO		29	50	1,369	517	1,464	44	32	527	348	1,579				
EC 12		26	20	395	317	488	24	17	350	288	447				
OTHER		110	28	274	280	410	99	29	242	185	362				
Subtotal:-----		482	383	4,545	2,705	6,357	429	356	3,751	2,472	5,386				
FRT MIXTURES (JUN)															
CANADA	MT	355	0	1,210	0	3,583	541	0	1,768	0	4,912				
PHILIPPINES		323	0	473	0	2,872	326	0	491	0	2,969				
HONG KONG		674	0	1,084	0	2,872	326	0	491	0	2,969				
SAUDI ARABIA		18	0	52	0	2,279	20	0	37	0	1,603				
JAPAN		140	0	797	0	2,031	162	0	828	0	2,336				
SINGAPORE		182	0	420	0	1,462	72	0	1,462	0	1,979				
OTHER		806	0	2,123	0	7,102	727	0	2,214	0	6,954				
Subtotal:-----		2,497	0	6,159	0	22,136	2,415	0	6,582	0	22,383				
DRIED FRUIT															
DRD RAISINS (AUG)	MT														
EC 12		7,536	6,732	7,536	6,732	56,420	9,288	10,672	9,288	10,672	76,224				
UNITED KINGDOM		3,931	3,489	3,931	3,489	25,585	4,928	6,051	4,928	6,051	35,568				
JAPAN		2,227	2,105	2,227	2,105	13,256	2,707	3,426	2,707	3,426	17,158				
GERMANY		1,579	1,689	1,579	1,689	10,832	1,920	2,426	1,920	2,426	22,715				
CANADA		1,239	1,186	1,239	1,186	7,124	2,660	3,618	2,660	3,618	18,985				
DENMARK		1,156	777	1,156	777	4,917	5,059	4,917	5,059	4,917	49,675				
OTHER		4,044	3,219	4,044	3,219	35,256	4,917	5,059	4,917	5,059	49,675				
Subtotal:-----		14,924	13,364	14,924	13,364	125,798	19,572	21,648	19,572	21,648	180,188				
DRD PRUNES (AUG)															
EC 12	MT	4,393	3,444	4,393	3,444	48,625	6,128	7,260	6,128	7,260	69,456				
JAPAN		1,156	1,108	1,156	1,108	17,419	1,367	2,448	1,367	2,448	21,920				
GERMANY		1,143	879	1,143	879	15,311	1,790	1,847	1,790	1,847	25,815				
ITALY		1,232	844	1,232	844	11,874	2,343	2,074	2,343	2,074	20,608				
UNITED KINGDOM		408	544	408	544	7,498	474	336	474	336	9,401				
CANADA		396	566	396	566	5,052	872	1,152	872	1,152	10,820				
OTHER		1,831	1,780	1,831	1,780	18,937	2,604	3,618	2,604	3,618	28,288				
Subtotal:-----		7,762	6,669	7,762	6,669	87,925	11,394	13,878	11,394	13,878	134,380				
FRUIT JUICES (SSE)															
ORNG JU CNC (DEC)	KL														
CANADA		7,917	10,414	104,403	87,212	134,664	3,527	4,717	46,263	39,078	59,896				
EC 12		7,505	10,806	44,598	88,061	59,747	2,527	4,203	17,032	33,365	22,463				
JAPAN		1,692	4,239	52,723	33,247	58,911	719	1,662	24,890	13,257	27,359				
FRANCE		3,221	3,241	19,482	33,473	28,821	1,264	1,344	7,183	14,346	10,487				
KOREA, REPUBLIC		1,190	6,537	17,094	24,876	20,070	2,590	2,671	18,749	10,298	10,223				
OTHER		6,750	6,609	44,364	47,955	58,858	2,590	2,356	18,462	16,408	24,095				
Subtotal:-----		25,055	38,604	263,183	281,350	332,249	9,953	15,610	115,396	112,407	144,036				
ORNG JU NTCNC (DEC)															
EC 12	KL	2,863	1,743	24,034	19,463	32,366	2,362	1,189	17,260	12,812	23,181				
JAPAN		2,875	3,964	15,718	33,651	25,104	2,428	2,772	18,997	25,201	26,693				
FRANCE		2,187	221	18,067	33,379	22,387	1,716	134	12,961	5,042	16,005				
UNITED KINGDOM		560	399	5,064	3,891	9,038	1,444	1,444	2,680	2,134	6,543				
JAPAN		347	127	3,898	3,135	4,571	273	196	2,989	2,117	3,516				
OTHER		1,177	1,171	9,109	12,738	13,320	963	1,047	7,224	11,375	10,540				
Subtotal:-----		7,262	7,006	52,758	68,988	75,361	6,025	5,204	46,470	51,505	64,130				
GRPPFT JU CNC (DEC)															
CANADA	KL	1,438	1,792	25,324	25,178	30,946	1,027	997	17,897	16,931	21,895				
EC 12		2,342	1,182	13,121	17,623	15,201	924	606	5,685	8,078	6,701				
JAPAN		1,211	278	8,129	6,167	10,773	872	200	5,853	4,440	7,757				
NETHERLANDS		1,577	339	5,077	7,143	5,605	545	152	2,033	1,442	2,337				
UNITED KINGDOM		215	54	4,054	3,660	4,866	93	30	1,679	1,289	2,044				
OTHER		144	264	1,479	1,890	1,982	76	179	797	1,114	1,118				
Subtotal:-----		5,134	3,516	48,053	50,857	58,902	2,899	1,982	30,232	30,564	37,471				
FRESH VEGETABLES															
FR ASPARAGUS (OCT)	MT														
CANADA		130	138	8,936	9,759	9,031	333	347	18,525	21,296	18,496				
JAPAN		50	1	5,337	7,396	5,984	333	1,402	23,524	28,987	23,949				
SWITZERLAND		0	1	2,036	1,793	2,036	0	3	6,022	4,980	6,022				
EC 12		26	30	1,884	1,858	1,889	97	100	5,644	5,482	5,670				
OTHER		25	3	194	262	199	107	12	681	643	710				
Subtotal:-----		230	404	18,986	21,067	19,119	865	1,864	54,095	61,582	54,583				
FR ONIONS (OCT)															
CANADA	MT	9,882	8,713	95,649	111,568	100,916	3,454	2,917	38,268	46,136	40,009				
MEXICO		496	224	9,739	17,807	20,848	120	81	2,909	5,734	6,095				
JAPAN		17	17	20,468	20,468	30	5,613	4,720	14,307	14,307	4,307				
OTHER		564	2,218	11,544	12,926	14,187	256	865	4,275	6,657	5,231				
Subtotal:-----		10,951	28,850	137,801	162,799	156,658	3,860	9,476	49,872	64,914	55,764				
CANNED VEGETABLES															
CND SWT CORN (AUG)	MT														
EC 12		4,182	4,727	4,182	4,727	55,436	3,265	3,221	3,265	3,221	39,589				
JAPAN		2,048	3,156	2,048	3,156	50,125	1,915	2,550	1,915	2,550	39,778				
UNITED KINGDOM		1,887	1,212	1,887	1,212	47,924	1,907	2,811	1,907	2,811	39,778				
GERMANY		812	1,322	812	1,322	11,293	593	1,005	593	1,005	12,902				
TAIWAN		1,196	1,511	1,196	1,511	17,512	1,154	1,188	1,154	1,188	15,497				
HONG KONG		1,063	1,013	1,063	1,013	15,846	567	792	567	792	8,313				
OTHER		1,386	1,480	1,386	1,480	12,241	1,241	1,241	567	792	8,313				
Subtotal:-----		10,694	11,887	10,694	11,887	172,124	8,613	8,992	8,613	8,992	128,813				

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED\

AUGUST 93

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)						
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR LAST YR	MO CURR YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
CND TOM PAS(JUL)	MT											
CANADA		4,351	5,624	8,134	8,273	46,004	3,805	5,354		7,328	7,672	38,098
KOREA, REPUBLIC		100	139	543	231	4,938	85	100		7,456	7,456	2,415
JAPAN		35	1,395	333	1,514	3,835	36	918		244	1,020	2,842
PHILIPPINES		0	0	344	0	5,171	0	0		235	0	2,434
OTHER		137	2,257	823	2,877	8,816	136	1,701		687	2,294	7,157
Subtotal:-----		4,624	9,416	10,177	12,900	66,811	4,062	8,073		8,931	11,166	54,406
CND TOM SAUCE(JUL)	MT											
CANADA		3,632	2,829	7,147	7,994	46,201	3,742	2,975		7,244	7,918	45,466
MEXICO		262	437	648	907	6,189	175	279		407	562	3,913
JAPAN		302	329	809	882	5,500	274	277		697	836	4,941
OTHER		2,058	923	3,057	1,495	11,559	1,734	1,015		2,734	1,631	11,773
Subtotal:-----		6,254	4,518	11,660	11,277	69,428	5,924	4,547		11,082	10,968	66,093
FRZN VEGETABLES												
FZN SWT CORN(JUL)	MT											
AUSTRALIA		2,772	3,275	5,136	5,972	35,306	2,360	2,785		4,412	5,132	30,277
HONG KONG		521	137	1,015	1,950	4,696	187	194		1,248	1,248	4,184
MEXICO		440	341	629	639	4,516	355	262		484	427	3,163
CANADA		108	114	323	191	3,666	80	66		214	120	2,114
OTHER		306	1,279	465	1,627	12,874	208	314		78	122	3,108
Subtotal:-----		4,662	4,837	8,746	10,006	59,754	3,796	4,019		7,017	7,956	48,538
FZN F FRY(JUL)	MT											
JAPAN		10,591	10,823	20,136	22,088	123,736	7,122	7,541		13,726	15,473	86,084
KOREA, REPUBLIC		801	1,523	1,683	2,626	13,959	726	996		1,444	1,697	10,376
HONG KONG		887	1,057	1,818	1,997	11,260	600	687		1,193	1,327	7,107
OTHER		4,257	5,849	8,654	12,453	53,587	3,113	4,222		6,327	8,900	40,111
Subtotal:-----		16,536	19,251	32,292	39,164	202,543	11,562	13,446		22,691	27,397	143,678
TREE NUTS												
ALMONDS UNSH(JUL)	MT											
INDIA		945	934	1,249	1,300	8,926	1,407	2,606		1,901	3,460	14,037
JAPAN		429	145	716	301	3,905	1,307	333		2,079	619	11,168
EC 12		104	76	257	76	1,108	66	162		295	162	1,832
OTHER		189	82	285	134	2,374	335	174		584	295	5,626
Subtotal:-----		1,667	1,237	2,507	1,811	16,313	3,115	3,274		4,860	4,537	32,664
ALMND SH/PREP(JUL)	MT											
EC 12		9,648	9,737	15,594	14,132	95,640	31,406	36,246		50,299	52,250	316,044
GERMANY		5,245	5,035	7,284	7,020	47,445	18,171	18,148		22,256	22,570	151,816
JAPAN		1,657	1,894	2,634	2,763	19,947	6,293	3,318		9,908	10,756	74,387
UNITED KINGDOM		1,168	1,195	2,048	1,868	12,584	3,796	4,146		6,801	6,737	40,895
NETHERLANDS		1,277	1,279	598	1,627	12,304	478	523		4,887	4,608	24,608
CANADA		756	868	1,418	1,469	9,996	2,634	3,268		4,887	5,586	34,463
OTHER		2,397	2,418	4,551	4,823	42,887	7,840	8,635		14,611	16,850	139,537
Subtotal:-----		14,457	14,917	24,197	23,187	168,469	48,173	55,466		79,706	85,443	564,432
WALNUTS SH(AUG)	MT											
EC 12		281	241	281	241	8,339	654	551		654	551	20,982
JAPAN		193	126	193	126	3,843	848	686		848	686	16,726
GERMANY		221	203	203	203	4,780	493	478		543	478	13,106
CANADA		221	64	221	64	2,553	842	231		842	231	9,456
SPAIN		18	0	18	0	1,807	80	0		80	0	4,833
ITALY		0	0	0	0	1,113	0	0		0	0	2,074
OTHER		154	108	154	108	4,023	361	226		361	226	14,533
Subtotal:-----		849	539	849	539	18,558	2,705	1,693		2,705	1,693	61,696
WALNUTS UNSH(AUG)	MT											
EC 12		36	34	36	34	30,827	74	82		74	82	61,544
SPAIN		0	0	0	0	9,993	0	0		0	0	19,606
GERMANY		0	0	0	0	6,675	0	0		0	0	13,521
NETHERLANDS		0	0	0	0	4,551	0	0		0	0	11,636
ITALY		0	0	0	0	4,551	0	0		0	0	8,853
OTHER		481	313	481	313	6,371	801	678		801	678	13,918
Subtotal:-----		517	348	517	348	37,199	875	760		875	760	75,463
HOPS/APRODUCTS												
HOP BELTS(SEP)	MT											
CANADA		71	81	1,213	1,041	1,213	502	666		7,860	7,124	7,860
BRAZIL		0	0	1,061	1,369	1,061	0	0		4,761	6,811	4,761
EC 12		36	32	671	724	671	435	216		4,761	4,588	4,764
MEXICO		0	0	337	483	337	0	0		1,831	3,291	1,831
GERMANY		0	0	313	335	313	0	0		2,327	1,819	2,327
UNION OF SOVIET		0	0	306	0	306	0	0		3,122	0	3,122
OTHER		19	24	1,366	1,496	1,366	110	148		8,704	9,494	8,704
Subtotal:-----		126	137	4,953	5,113	4,953	1,047	1,031		29,012	30,688	29,012
HOP EXTRACT(SEP)	MT											
EC 12		87	86	1,826	1,458	1,826	1,285	1,301		24,252	24,964	24,252
GERMANY		22	23	912	710	912	490	143		10,149	11,849	10,149
MEXICO		0	0	616	706	616	0	0		9,817	12,127	9,817
BRAZIL		40	0	479	402	479	650	0		3,940	3,040	3,940
RUSSIAN FEDERATI		0	0	376	0	376	0	0		2,008	0	2,008
PHILIPPINES		0	0	293	134	293	0	149		3,060	3,060	3,060
OTHER		81	69	1,082	1,205	1,082	509	1,070		16,066	21,963	16,066
Subtotal:-----		212	163	4,672	3,905	4,672	2,450	2,520		60,044	65,154	60,044
HOPS NSPF(SEP)	MT											
EC 12		0	0	1,761	2,073	1,761	0	0		7,324	10,842	7,324
GERMANY		0	0	1,459	1,662	1,459	0	0		5,999	8,127	5,999
UNITED KINGDOM		0	0	1,172	305	1,172	0	0		743	1,856	743
KOREA		0	0	156	0	156	0	0		1,164	0	1,164
MEXICO		0	0	131	58	131	0	0		911	589	911
BELGIUM-LUXEMBOU		0	0	130	77	130	9	0		590	470	590
OTHER		24	11	488	482	488	89	133		4,236	4,651	4,236
Subtotal:-----		24	11	2,535	2,612	2,535	89	133		13,636	16,082	13,636
WINE												
GRAPE WINE(JAN)	KL											
EC 12		4,231	4,807	28,083	33,363	41,289	6,053	7,106		42,643	48,091	62,260
CANADA		3,315	2,543	23,360	22,053	34,117	4,272	3,798		26,673	28,900	43,463
UNITED KINGDOM		1,939	886	12,546	16,959	23,432	3,925	4,148		27,422	30,422	39,463
JAPAN		2,337	1,492	18,065	15,590	27,265	3,332	2,214		16,292	11,061	23,566
OTHER		0	0	0	0	0	0	0		23,190	21,077	36,098
Subtotal:-----		11,622	9,728	82,074	78,697	120,432	15,748	14,202		109,399	109,129	165,394

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
AUGUST 93

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR		
FR FRUIT & NUTS													
FR APPLES (JUL)	MT												
NEW ZEALAND		1,120	1,423	1,667	2,172	28,513	184	160	333	2,506	30,692		
CANADA		2,065	3,510	4,984	9,964	35,277	1,284	2,355	2,979	9,714	18,006		
OTHER		3,338	5,056	6,835	15,823	110,401	2,254	3,119	4,290	9,522	65,380		
Subtotal:-----													
FR PEARS (JUL)	MT												
CHILE		0	0	0	143	44,689	0	0	0	43	14,858		
ARGENTINA		0	0	0	0	14,504	0	0	0	0	9,230		
OTHER		9	0	23	0	5,479	5	0	14	0	8,178		
Subtotal:-----													
APRICOT (MAY)	MT												
CHILE		0	0	0	0	699	0	0	0	0	441		
NEW ZEALAND		0	0	0	0	158	0	0	0	0	405		
OTHER		1	0	2	46	55	2	0	4	59	132		
Subtotal:-----													
PEACH-NEC (MAY)	MT												
CHILE		0	0	0	0	40,869	0	0	0	0	25,810		
OTHER		327	101	327	115	41,088	244	93	244	110	997		
Subtotal:-----													
PLUM-PRUNE (MAY)	MT												
CHILE		0	0	380	10	23,893	0	0	228	13	15,116		
OTHER		0	18	10	58	23,990	0	19	19	54	80		
Subtotal:-----													
FRESH GRAPES (MAY)	MT												
CHILE		0	0	4,948	2,089	284,846	0	0	3,059	1,583	207,103		
MEXICO		0	0	37,056	41,305	37,056	0	0	67,144	55,211	67,144		
OTHER		0	1	42,004	43,394	323,924	0	2	70,203	56,796	654		
Subtotal:-----													
FR RASPBERRY (JAN)	MT												
CANADA		30	210	6,259	5,072	6,261	42	364	7,449	9,171	7,460		
OTHER		2	6	510	518	620	6	16	971	797	1,152		
Subtotal:-----													
FR STRAWBERRY (JAN)	MT												
MEXICO		0	0	11,001	11,875	9,238	1	0	9,437	16,693	11,127		
OTHER		1	1	472	12,148	10,797	1	2	10,145	17,187	3,978		
Subtotal:-----													
FR BANANA (JAN)	MT												
COSTA RICA		82,093	92,037	639,434	630,473	954,484	24,315	25,283	186,946	189,534	280,981		
ECUADOR		59,992	64,011	635,914	529,438	896,248	17,400	17,588	193,027	146,466	258,793		
OTHER		135,400	173,886	1,091,337	1,185,583	1,680,694	39,589	42,955	325,960	342,991	458,105		
Subtotal:-----													
FR MANGO (JAN)	MT												
MEXICO		8,666	10,440	66,119	91,541	68,255	6,589	7,055	60,984	69,622	62,815		
OTHER		36	96	5,077	12,892	8,160	6,152	7,239	5,646	10,317	8,672		
Subtotal:-----													
FR PINEAPPLE (JAN)	MT												
COSTA RICA		4,565	7,235	40,459	50,252	58,169	2,092	3,029	18,783	22,035	27,337		
HONDURAS		2,178	1,726	21,485	17,766	31,369	587	582	5,800	5,045	8,830		
OTHER		1,868	2,110	24,473	19,736	32,020	466	582	5,484	5,213	7,476		
Subtotal:-----													
FR CANTLEPE (MAY)	MT												
MEXICO		0	12	45,870	19,591	104,864	0	2	13,489	5,004	29,656		
COSTA RICA		0	0	1,731	3,288	35,094	0	0	991	1,961	19,796		
HONDURAS		0	0	5,120	4,116	25,437	0	0	1,993	1,074	14,510		
OTHER		23	16	3,665	3,060	4,461	6	4	16,896	9,030	75,505		
Subtotal:-----													
FR MELON, OT (MAY)	MT												
MEXICO		0	17	17,925	12,842	51,787	0	3	5,819	3,851	17,944		
COSTA RICA		0	0	896	871	24,848	0	0	5,489	314	11,269		
OTHER		0	0	3,863	1,603	45,268	0	0	1,102	364	18,266		
Subtotal:-----													
FR ORANGES (NOV)	MT												
MOROCCO		0	0	4,504	0	4,504	0	0	3,033	0	3,033		
AUSTRALIA		2,513	3,392	2,517	3,394	2,517	1,249	4,664	1,256	4,669	1,256		
MEXICO		0	0	2,619	2,337	2,619	0	0	2,207	1,077	2,207		
OTHER		497	481	5,156	5,907	5,989	87	135	1,713	1,354	1,886		
Subtotal:-----													
CANNED FRUIT													
CND MANDRN (JAN)	MT												
EC 12		1,544	1,565	30,906	15,897	35,376	2,183	1,482	40,264	15,236	45,761		
SPAIN		1,544	1,547	30,905	15,878	35,374	2,183	1,466	40,260	15,219	45,757		
CHINA, PEOPLES R		1,379	2,036	18,095	12,579	24,236	1,322	1,763	18,272	10,669	23,981		
OTHER		102	0	2,011	965	2,011	739	0	1,056	1,056	1,319		
Subtotal:-----													
CND BLK OLV (NOV)	MT												
EC 12		928	1,200	12,018	10,432	13,372	2,140	2,344	25,681	21,557	28,810		
SPAIN		768	1,009	10,446	9,730	11,550	1,689	1,839	21,425	17,220	23,860		
MOROCCO		603	330	3,191	2,437	3,799	1,093	570	4,355	6,303	6,303		
OTHER		17	2	207	117	234	27	3	455	216	505		
Subtotal:-----													
CND GRN OLV (NOV)	MT												
EC 12		3,118	3,394	30,767	33,510	38,529	8,270	8,286	77,818	85,694	100,411		
SPAIN		3,069	3,274	30,220	32,784	37,829	8,163	7,984	75,817	84,133	96,840		
OTHER		297	172	1,253	1,805	1,623	523	315	2,366	2,909	2,867		
Subtotal:-----													
CND PEACH (JUN)	MT												
EC 12		59	1,184	679	3,160	20,063	31	712	382	1,884	13,745		
GREECE		55	1,174	656	3,109	19,021	28	700	360	1,836	13,396		
OTHER		147	98	1,212	376	1,858	79	52	939	226	1,363		
Subtotal:-----													
CND PINEAPPLE (JAN)	MT												
THAILAND		13,701	15,062	136,047	128,242	174,077	8,429	8,269	93,350	79,702	117,327		
PHILIPPINES		12,242	1,659	81,982	86,222	126,183	9,827	3,464	55,877	60,011	67,388		
OTHER		1,749	2,917	23,851	29,634	38,713	9,915	3,405	16,227	12,008	22,242		
Subtotal:-----													

U.S. EXPORTS OF SELECTED AGRICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
AUGUST 83

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)						
COUNTRY REGION		CURR LAST YR	MC CURR YR	CURR LAST YR	MC CURR YR	KG LAST YR	MT CURR YR	KG LAST YR	MT CURR YR	KG LAST YR	MT CURR YR	KG LAST YR	MT CURR YR	
DRY FRUIT														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
OTHER		MT	20	988	374	999	10	999	1,558	978	2,348	23,134	978	2,348
Subtotal														
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
CHINA		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
OTHER		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
Subtotal														
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
CHINA		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
OTHER		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
Subtotal														
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
CHINA		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
OTHER		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	149	7,203	6,903	7,203	6,903
PEACH (JUL)		MT	464	464	1,000	988	2	99	294	224	294	224	294	224
Subtotal														
DRY FRUIT (JUL)														
APRICOT (JUL)		MT	198	987	348	996	10	996	1,558	978	2,348	23,134	978	2,348
APPLE (JUL)		MT	90	89	363	720	4	99	73	96	4,708	4,708	4,708	4,708
PEAR (JUL)		MT	140	127	599	498	5	99	170	1				

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
FR TOMATO(OCT)	MT	13,174	14,468	191,844	350,520	202,839	6,672	7,491	126,407	279,937	132,004
MEXICO		740	1,126	11,398	14,717	12,003	864	1,196	10,644	87,001	11,176
OTHER		13,174	15,959	203,242	365,237	214,842	7,536	8,687	137,051	296,938	143,179
Subtotal:-----											
FR ASPARG(OCT)	MT	1,120	1,232	19,559	22,299	19,877	1,044	1,170	26,663	31,275	26,987
MEXICO		269	480	4,911	5,935	5,524	263	475	5,495	6,307	6,070
OTHER		1,389	1,712	24,470	28,234	25,401	1,307	1,645	32,158	37,582	33,058
Subtotal:-----											
CANNED VEGETABLES CND TOM PST(JUL)	MT	0	0	0	193	20,312	0	0	0	129	14,818
MEXICO		733	204	2,188	279	7,176	386	137	1,232	197	4,122
CHILE		279	692	4,469	914	3,881	294	452	2,427	681	2,789
OTHER		1,012	696	2,657	1,385	31,369	680	589	1,659	987	21,730
Subtotal:-----											
CND TOM SAUCE(JUL)	MT	132	971	196	1,455	4,465	77	537	116	828	2,499
CANADA		20	55	26	121	2,239	9	33	12	62	1,325
CHILE		57	40	234	80	1,627	36	28	151	13	1,050
DOMINICAN REPUB		286	82	156	150	1,522	143	20	220	197	1,115
OTHER		445	1,150	779	1,612	9,683	265	649	519	1,143	5,989
Subtotal:-----											
CND TOMATO(JUL)	MT	1,265	1,310	3,187	2,778	16,630	476	618	1,173	1,365	7,462
CHILE		1,376	825	2,787	1,509	16,765	705	228	1,371	432	6,087
EC 12		345	776	2,101	1,425	15,560	378	212	852	402	5,398
ITALY		518	3,007	1,176	3,539	11,901	218	1,039	579	1,318	4,363
OTHER		3,159	5,141	7,150	7,827	45,297	1,398	1,885	3,124	3,116	17,912
Subtotal:-----											
CND MSHROOM(JUL)	MT	1,558	925	2,759	2,136	15,958	4,334	2,155	7,739	4,862	39,390
INDONESIA		1,376	434	2,107	2,325	11,240	1,868	1,645	3,473	4,092	39,332
CHINA, PEOPLES R		1,503	1,413	3,146	2,694	21,018	3,311	3,261	7,066	6,283	45,934
OTHER		4,199	3,272	8,012	7,155	48,216	9,513	7,061	18,278	15,240	104,856
Subtotal:-----											
FROZEN VEGETABLES FZN BROCLI(SEP)	MT	9,170	5,917	136,531	159,838	136,531	6,508	3,891	94,231	106,192	94,231
MEXICO		2,810	1,987	13,968	15,408	13,968	2,316	1,302	9,839	10,933	9,839
OTHER		11,979	7,904	150,498	175,246	150,498	8,826	5,193	104,070	117,125	104,070
Subtotal:-----											
FZN CAULFLR(SEP)	MT	90	661	17,961	20,199	17,961	75	542	14,697	14,433	14,697
MEXICO		116	243	573	2,899	1,311	90	542	1,666	1,249	4,686
OTHER		206	924	18,636	22,097	18,636	165	673	15,031	15,682	15,163
Subtotal:-----											
FZN POTATO(SEP)	MT	5,217	8,925	85,705	121,553	115,705	2,635	4,972	45,083	66,834	45,083
CANADA		433	800	311	402	311	41	26	294	259	294
OTHER		5,261	8,980	86,017	121,956	116,017	2,676	4,999	45,376	67,093	45,376
Subtotal:-----											
TREE NUTS PISTACHIO NSH(SEP)	MT	0	0	19	7	19	0	0	87	24	87
TURKEY		18	0	21	40	21	13	0	30	107	30
OTHER		18	0	40	47	40	13	0	117	183	117
Subtotal:-----											
CASHEW NUT(AUG)	MT	2,600	2,452	2,600	2,452	31,066	12,692	10,616	12,692	10,616	136,033
INDIA		2,608	2,437	2,608	2,437	27,735	10,513	9,678	10,513	9,678	109,075
BRAZIL		646	2,666	646	2,666	5,845	2,409	876	2,409	876	19,312
OTHER		5,654	5,155	5,654	5,155	64,645	25,614	21,170	25,614	21,170	264,421
Subtotal:-----											
FILBERTS(AUG)	MT	94	298	94	298	3,944	247	798	247	798	10,245
TURKEY		4	5	4	5	77	18	20	18	20	300
OTHER		97	303	97	303	4,022	265	817	265	817	10,544
Subtotal:-----											
PECANS NSH(SEP)	MT	792	0	9,698	12,772	9,698	1,875	0	22,856	33,861	22,856
MEXICO		147	0	87	148	87	41	0	17	449	307
OTHER		806	0	9,785	12,920	9,785	1,915	0	23,163	34,310	23,163
Subtotal:-----											
WINES CHMP&SPRK WN(JAN)	KL	2,228	2,309	14,282	13,018	30,362	15,172	17,509	120,985	116,616	248,990
EC 12		467	714	4,685	4,654	9,270	7,642	13,125	176,368	177,454	177,454
FRANCE		1,029	1,067	5,620	4,411	12,155	4,630	4,588	24,942	19,196	54,544
ITALY		6	13	235	172	379	57	48	964	565	1,629
OTHER		2,234	2,322	14,517	13,190	30,742	15,228	17,557	121,950	117,181	250,618
Subtotal:-----											
FT&VERM WN(JAN)	KL	1,782	1,210	11,082	7,097	14,354	6,517	4,896	38,483	26,952	52,568
EC 12		1,172	668	7,044	3,918	9,626	3,096	1,608	17,851	9,443	20,846
ITALY		361	268	2,788	1,672	3,917	1,801	1,431	11,987	8,297	17,585
SPAIN		142	91	702	686	1,082	1,515	914	5,977	6,475	10,008
PORTUGAL											
Subtotal:-----											
WINES FT&VERM WN(JAN)	KL	8	9	73	101	138	56	44	349	414	597
OTHER		1,790	1,219	11,156	7,199	14,493	6,573	4,940	38,833	27,366	53,165
Subtotal:-----											
OTH GP WINE(JAN)	KL	437	474	81,557	2,928	83,216	658	704	322,217	5,103	325,365
EC 12		334	373	40,978	2,061	41,996	499	508	110,135	2,918	111,738
FRANCE		118	23	18,261	360	18,656	109	42	39,369	503	40,027
ITALY		555	497	99,819	3,298	101,873	767	746	361,556	5,606	365,392
OTHER											
Subtotal:-----											
OTH WN PROD(JAN)	KL	130	125	1,555	1,655	2,391	420	487	4,418	5,042	6,900
JAPAN		326	285	2,999	2,254	4,423	529	401	4,381	3,087	6,438
EC 12		114	92	1,156	384	1,663	200	132	1,698	560	2,429
SPAIN		82	60	600	2,185	1,865	17	3	1,865	3,120	3,120
OTHER		538	1,097	5,003	6,077	7,592	1,123	1,871	9,665	11,641	14,868
Subtotal:-----											
CUT FLOWERS ROSES(JAN)	NONE	0	0	0	0	0	3,121	3,925	50,016	59,416	66,855
COLOMBIA		0	0	0	0	0	17	17	17,068	19,579	23,586
OTHER		0	0	0	0	0	4,352	5,266	67,084	78,995	90,442
Subtotal:-----											
CARNATIONS(JAN)	NONE	0	0	0	0	0	4,260	4,645	57,423	54,864	63,144
COLOMBIA		0	0	0	0	0	172	105	2,348	1,497	2,964
OTHER		0	0	0	0	0	4,432	4,750	59,771	56,361	86,108
Subtotal:-----											

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